

BEFORE THE  
POSTAL RATE COMMISSION  
WASHINGTON, D.C. 20268-0001

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POSTAL RATE COMMISSION  
OFFICE OF THE SECRETARY

POSTAL RATE AND FEE CHANGES, 2000

Docket No. R2000-1

RESPONSE OF THE UNITED STATES POSTAL SERVICE TO PRESIDING  
OFFICER'S INFORMATION REQUEST NO. 10  
(May 5, 2000)

The United States Postal Service hereby provides responses to Presiding Officer's Information Request No. 10, items 1 through 6, filed on April 25, 2000. Each question is- stated verbatim and is followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

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May 5, 2000

Response of United States Postal Service Witness Kashani  
To  
Presiding Officer's Information Request No. 10

POIR 10.

1. In the VBL2.dat of USPS Library Reference I-6, at line 00000800 the component 907, the Computer Forwarding System distribution key, receives a direct mail volume effect. In the same VBL2.dat file component 907 receives a redistribution volume effect at lines 00034816 through 00036516, using the roll-forward distribution key components 1439 through 1453 as independent components.

Please explain why component 907 receives two different mail volume effects in FY 1999, FY 2000, and the test year. If this is an error, then please specify which volume effect component 907 is to receive and what effect this correction would have on the distribution of space and space-related costs in FY 1999, FY 2000, test year before rates, and the test year after rates.

Provide all Workpapers showing the computation of the correction, if needed.

**Response**

Component 907 should receive only a direct mail volume effect (control string 06). Therefore, the redistribution volume effect for component 907 (control string 18 using the rollforward distribution key components 1439 through 1453 as independent components), is an error and should be removed from the VBL2 files in FY 1999, FY 2000, the test year before rates, and the test year after rates. Component 907 is used to create distribution keys for Space (component 1099) and Rental (component 1199), which are used to distribute the Space and Rental related costs from the "B Report." Components 74, 79, 81, 166, 167, 176 and 194 are distributed to classes and subclasses of mail using component 1099 as a distribution key. Components 165, 236 and 237 are distributed to classes and subclasses of mail using component 1199 as a distribution key.

Response of United States Postal Service Witness Kashani  
To  
Presiding Officer's Information Request No. 10

POIR 10.

The attached spreadsheets (an electronic version is provided in the Question1 directory of USPS-LR-I-330, Materials Provided in Response to POIR No. 10, Items 1 and 2) show the effect of correcting this error on cost distributions as reported in the 'B Report' for FY 1999, FY 2000, the test year before rates, and the test year after rates. Pages 1 - 8 show the development of the difference for component 1099, pages 9 - 16 show the development of the difference for component 1199 and page 17 shows the combined impact of both components 1099 and 1199.

| BY 1998<br>CFS Key<br>(1007) | 1/<br>MVE<br>FY 1999 | MVE<br>FY 2000 | MVE<br>TY 2001 BR | MVE<br>TY 2001 AR 2/ | 1999 MV Adjusted<br>CFS Key<br>(1007) | 2000 MV Adjusted<br>CFS Key<br>(1007) | 2001BR MV Adjusted<br>CFS Key<br>(1007) | 2001AR MV Adjusted<br>CFS Key<br>(1007) |
|------------------------------|----------------------|----------------|-------------------|----------------------|---------------------------------------|---------------------------------------|---|---|
| 214,564                      | -0.009017            | -0.001833      | -0.008777         | -0.015039            | 224,833 3/                            | 224,421                               | 222,451                                 | 219,106                                 |
| 137,968                      | 0.054753             | 0.052193       | 0.043282          | 0.041770             | 145,522                               | 153,117                               | 159,745                                 | 166,417                                 |
| 352,532                      |                      |                |                   |                      | 370,355                               | 377,538                               | 382,196                                 | 385,523                                 |
| 12,632                       | -0.040710            | 0.001563       | -0.001533         | -0.029575            | 12,118                                | 12,137                                | 12,118                                  | 11,760                                  |
| 4,370                        | -0.043903            | 0.064331       | 0.051528          | 0.026947             | 4,178                                 | 4,447                                 | 4,676                                   | 4,802                                   |
| 369,534                      |                      |                |                   |                      | 366,651                               | 364,122                               | 368,980                                 | 402,085                                 |
| 3,866                        | 0.012810             | 0.023685       | 0.093183          | 0.006996             | 4,558 3/                              | 4,666                                 | 5,101                                   | 5,136                                   |
| 372                          | 0.036667             | 0.017518       | 0.025259          | 0.034704             | 386                                   | 392                                   | 402                                     | 416                                     |
| 0                            | -0.049977            | -0.056031      | -0.134266         | -0.134266            | 0                                     | 0                                     | 0                                       | 0                                       |
| 935                          | -0.032917            | -0.000708      | -0.023103         | -0.034453            | 904                                   | 904                                   | 863                                     | 852                                     |
| 44,973                       | 0.020841             | 0.015294       | 0.011866          | -0.014166            | 45,910                                | 46,612                                | 47,166                                  | 46,497                                  |
| 13,218                       | -0.075309            | 0.006448       | -0.017240         | 0.031914             | 12,223                                | 12,301                                | 12,089                                  | 12,475                                  |
| 161                          | -0.025233            | -0.018174      | -0.034873         | -0.053161            | 157                                   | 154                                   | 149                                     | 141                                     |
| 59,287                       |                      |                |                   |                      | 59,194                                | 59,971                                | 60,266                                  | 59,966                                  |
| 12,846                       | -0.720268            | -1.000000      | 0.000000          | 0.000000             | 0 3/                                  | 0                                     | 0                                       | 0                                       |
| 3,776                        | -0.038261            | -0.001977      | 0.028732          | 0.004190             | 3,632                                 | 3,624                                 | 3,728                                   | 3,744                                   |
| 35,878                       | 0.111416             | 0.066656       | 0.026640          | -0.016196            | 39,875                                | 42,613                                | 43,748                                  | 43,040                                  |
| 39,654                       |                      |                |                   |                      | 43,507                                | 46,237                                | 47,477                                  | 46,784                                  |
| 721                          | 0.102279             | 0.013531       | -0.016943         | -0.035653            | 795                                   | 805                                   | 792                                     | 764                                     |
| 8,687                        | 0.036439             | 0.027932       | 0.022688          | 0.015117             | 9,004                                 | 9,255                                 | 9,465                                   | 9,608                                   |
| 9,408                        |                      |                |                   |                      | 9,798                                 | 10,061                                | 10,257                                  | 10,372                                  |
| 61,908                       |                      |                |                   |                      | 53,305                                | 56,298                                | 57,734                                  | 57,156                                  |
| 321                          | 0.008964             | 0.088908       | 0.089552          | 0.077025             | 324                                   | 353                                   | 384                                     | 414                                     |
| 3,404                        | 0.014842             | 0.028513       | 0.063125          | 0.029322             | 3,455                                 | 3,553                                 | 3,777                                   | 3,888                                   |
| 1,414                        | 0.048725             | 0.031292       | 0.009735          | -0.004287            | 1,483                                 | 1,529                                 | 1,544                                   | 1,538                                   |
| 0                            | 0.012587             | 0.016704       | 0.016219          | -0.003994            | 1,085                                 | 1,103                                 | 1,121                                   | 1,117                                   |
| 5,139                        |                      |                |                   |                      | 6,346                                 | 6,538                                 | 6,827                                   | 6,956                                   |
| 25,914                       | 0.005735             | -0.059783      | -0.030287         | -0.030287            | 26,063                                | 24,505                                | 23,762                                  | 23,043                                  |
| 0                            | 0.001091             | 0.032408       | 0.031355          | 0.031355             | 0                                     | 0                                     | 0                                       | 0                                       |
| 2,212                        | 0.020554             | 0.088578       | 0.017331          | -0.016339            | 5,388 4/                              | 5,865                                 | 5,967                                   | 5,869                                   |
| 166                          | -0.101940            | -0.074750      | -0.087732         | -0.134832            | 149                                   | 138                                   | 126                                     | 109                                     |
| 0                            | -0.036809            | 0.049658       | 0.051097          | -0.022856            | 0                                     | 0                                     | 0                                       | 0                                       |
| 0                            | 0.191743             | -0.039539      | -0.023089         | -0.043009            | 0                                     | 0                                     | 0                                       | 0                                       |
| 0                            | 0.050468             | -0.057702      | -0.060184         | -0.068594            | 0                                     | 0                                     | 0                                       | 0                                       |
| 0                            | 0.000000             | 0.000000       | 0.000000          | 0.000000             | 0                                     | 0                                     | 0                                       | 0                                       |
| 0                            | 0.058874             | 0.039796       | 0.023186          | -0.014077            | 0                                     | 0                                     | 0                                       | 0                                       |
| 0                            | 0.000000             | 0.000000       | 0.000000          | 0.000000             | 0                                     | 0                                     | 0                                       | 0                                       |
| 0                            | -0.130754            | 0.000000       | 0.000000          | 0.000000             | 0                                     | 0                                     | 0                                       | 0                                       |
| 0                            | 0.000000             | 0.000000       | 0.000000          | 0.000000             | 0                                     | 0                                     | 0                                       | 0                                       |
| 0                            | 0.030000             | 0.018700       | 0.022000          | 0.003700             | 0                                     | 0                                     | 0                                       | 0                                       |
| 23,660                       | 0.000000             | 0.000000       | 0.000000          | 0.000000             | 23,660                                | 23,660                                | 23,660                                  | 23,660                                  |
| 23,826                       |                      |                |                   |                      | 23,809                                | 23,798                                | 23,788                                  | 23,769                                  |
| 552,058                      |                      |                |                   |                      | 565,700                               | 576,155                               | 582,854                                 | 584,395                                 |
| 138,013                      | 1.000000             | 1.000000       | 1.000000          | 1.000000             | 138,013                               | 138,013                               | 138,013                                 | 138,013                                 |
| 690,071                      |                      |                |                   |                      | 703,713                               | 714,168                               | 720,867                                 | 722,408                                 |

| Rollforward<br>1999 MV Adjusted<br>CFS Key<br>(1007) | 5/ | Rollforward<br>2000 MV Adjusted<br>CFS Key<br>(1007) | 6/ | Rollforward<br>2001BR MV Adjusted<br>CFS Key<br>(1007) | 7/ | Rollforward<br>2001AR MV Adjusted<br>CFS Key<br>(1007) | 8/ |
|--|----|--|----|--|----|--|----|
| 239,269  |    | 233,332  |    | 227,434  |    | 230,224  |    |
| 66,538   |    | 68,400   |    | 70,172   |    | 71,379   |    |
| 305,807  |    | 301,732  |    | 297,606  |    | 301,603  |    |
| 9,618  |    | 9,413  |    | 9,241  |    | 9,151  |    |
| 2,210  |    | 2,298  |    | 2,378  |    | 2,365  |    |
| 317,635  |    | 313,443  |    | 309,225  |    | 313,119  |    |
| 21,428   |    | 21,430   |    | 23,035   |    | 21,615   |    |
| 3,181  |    | 3,165  |    | 3,190  |    | 3,281  |    |
| 32   |    | 28   |    | 25   |    | 25   |    |
| 787  |    | 766  |    | 738  |    | 742  |    |
| 26,406   |    | 26,193   |    | 26,064   |    | 25,866   |    |
| 4,091  |    | 4,022  |    | 3,887  |    | 4,159  |    |
| 226  |    | 217  |    | 205  |    | 205  |    |
| 31,510   |    | 31,198   |    | 30,894   |    | 30,972   |    |
| 0  |    | 0  |    | 0  |    | 0  |    |
| 13,923   |    | 13,577   |    | 13,732   |    | 13,658   |    |
| 104,996  |    | 109,620  |    | 110,668  |    | 108,032  |    |
| 118,919  |    | 123,197  |    | 124,400  |    | 121,690  |    |
| 2,236  |    | 2,216  |    | 2,142  |    | 2,141  |    |
| 20,689   |    | 20,777   |    | 20,893   |    | 21,126   |    |
| 22,925   |    | 22,993   |    | 23,035   |    | 23,267   |    |
| 141,844  |    | 146,190  |    | 147,435  |    | 144,957  |    |
| 6,608  |    | 7,033  |    | 7,533  |    | 7,585  |    |
| 4,075  |    | 4,095  |    | 4,281  |    | 4,222  |    |
| 2,501  |    | 2,519  |    | 2,502  |    | 2,514  |    |
| 445  |    | 441  |    | 440  |    | 439  |    |
| 13,629   |    | 14,088   |    | 14,756   |    | 14,760   |    |
| 5,337  |    | 4,902  |    | 4,675  |    | 4,762  |    |
| 526  |    | 530  |    | 539  |    | 549  |    |
| 7,105  |    | 7,556  |    | 7,561  |    | 7,448  |    |
| 2,772  |    | 2,506  |    | 2,247  |    | 2,173  |    |
| 2,594  |    | 2,661  |    | 2,749  |    | 2,605  |    |
| 132  |    | 123  |    | 118  |    | 117  |    |
| 84   |    | 76   |    | 71   |    | 73   |    |
| 0  |    | 0  |    | 0  |    | 0  |    |
| 155  |    | 158  |    | 158  |    | 155  |    |
| 0  |    | 0  |    | 0  |    | 0  |    |
| 3  |    | 3  |    | 3  |    | 3  |    |
| 71   |    | 69   |    | 68   |    | 69   |    |
| 116  |    | 117  |    | 118  |    | 117  |    |
| 3,904  |    | 3,814  |    | 3,751  |    | 3,821  |    |
| 9,831  |    | 9,527  |    | 9,283  |    | 9,133  |    |
| 552,058  |    | 552,057  |    | 550,618  |    | 550,619  |    |
| 138,013  |    | 138,014  |    | 137,653  |    | 137,652  |    |
| 690,071  |    | 690,071  |    | 688,271  |    | 688,271  |    |

| Difference<br>1999 MV Adjusted<br>CFS Key<br>(1007)<br>RF - Adjusted | Difference<br>2000 MV Adjusted<br>CFS Key<br>(1007)<br>RF - Adjusted | Difference<br>2001BR MV Adjusted<br>CFS Key<br>(1007)<br>RF - Adjusted | Difference<br>2001AR MV Adjusted<br>CFS Key<br>(1007)<br>RF - Adjusted |
|--|--|--|--|
| 14,436   | 8,911  | 4,983  | 11,118   |
| -78,984  | -84,717  | -89,573  | -95,038  |
| -84,548  | -75,806  | -84,690  | -83,920  |
| -2,500   | -2,724   | -2,877   | -2,609   |
| -1,968   | -2,149   | -2,298   | -2,437   |
| -69,016  | -80,679  | -89,785  | -88,966  |
| 16,870   | 16,764   | 17,934   | 16,479   |
| 2,795  | 2,773  | 2,788  | 2,865  |
| 32   | 28   | 25   | 25   |
| -117   | -138   | -145   | -110   |
| -19,504  | -20,419  | -21,102  | -20,631  |
| -8,132   | -8,279   | -8,202   | -8,316   |
| 69   | 83   | 56   | 64   |
| -27,684  | -28,773  | -29,392  | -28,994  |
| 0  | 0  | 0  | 0  |
| 10,291   | 9,853  | 10,004   | 9,914  |
| 65,121   | 67,007   | 66,920   | 64,992   |
| 75,412   | 76,960   | 76,923   | 74,906   |
| 1,441  | 1,411  | 1,350  | 1,377  |
| 11,685   | 11,522   | 11,428   | 11,518   |
| 13,127   | 12,932   | 12,778   | 12,895   |
| 88,539   | 89,892   | 89,701   | 87,801   |
| 6,284  | 6,680  | 7,149  | 7,171  |
| 620  | 542  | 504  | 334  |
| 1,018  | 990  | 958  | 976  |
| -640   | -662   | -681   | -678   |
| 7,283  | 7,550  | 7,929  | 7,804  |
| -20,726  | -19,603  | -19,087  | -18,281  |
| 526  | 530  | 539  | 549  |
| 1,717  | 1,691  | 1,594  | 1,577  |
| 2,623  | 2,368  | 2,121  | 2,064  |
| 2,594  | 2,661  | 2,749  | 2,605  |
| 132  | 123  | 118  | 117  |
| 84   | 76   | 71   | 73   |
| 0  | 0  | 0  | 0  |
| 155  | 158  | 158  | 155  |
| 0  | 0  | 0  | 0  |
| 3  | 3  | 3  | 3  |
| 71   | 69   | 68   | 69   |
| 116  | 117  | 118  | 117  |
| -19,756  | -19,846  | -19,909  | -19,839  |
| -13,978  | -14,271  | -14,503  | -14,636  |
| -13,642  | -24,098  | -32,236  | -33,776  |
| 0  | 1  | -360   | -361   |
| -13,642  | -24,097  | -32,596  | -34,137  |

| FY 1999<br>Total Key 1099 | 9/<br>FY 1999<br>B Report Costs<br>\$1,236,800 | 10/<br>FY 1999<br>Adjusted Key 1099 | FY 1999<br>Adjusted B Report Costs<br>\$1,236,800 | Difference |
|---------------------------|--|-------------------------------------|---|------------|
| 19,764,175                | 392,804  | 19,749,739                          | 392,431   | -373       |
| 5,947,779                 | 118,209  | 6,026,763                           | 119,753   | 1,544      |
| 25,711,954                | 511,014  | 25,778,502                          | 512,184   | 1,171      |
| 724,332                   | 14,396   | 726,832                             | 14,442  | 47         |
| 178,396                   | 3,546  | 180,364                             | 3,584   | 38         |
| 26,614,682                | 528,955  | 26,683,698                          | 530,211   | 1,255      |
| 3,092,183                 | 61,456   | 3,075,313                           | 61,107  | -349       |
| 705,343                   | 14,018   | 702,548                             | 13,960  | -59        |
| 3,685                     | 73   | 3,653                               | 73  | -1         |
| 91,452                    | 1,818  | 91,569                              | 1,819   | 2          |
| 2,518,776                 | 50,060   | 2,538,280                           | 50,436  | 377        |
| 424,721                   | 8,441  | 432,853                             | 8,601   | 160        |
| 22,789                    | 453  | 22,720                              | 451   | -1         |
| 3,057,738                 | 60,771   | 3,085,422                           | 61,308  | 537        |
| 0                         | 0  | 0                                   | 0   | 0          |
| 2,655,058                 | 52,768   | 2,644,767                           | 52,552  | -216       |
| 9,730,687                 | 193,393  | 9,665,568                           | 192,057   | -1,336     |
| 12,385,745                | 246,161  | 12,310,333                          | 244,609   | -1,552     |
| 271,136                   | 5,389  | 269,695                             | 5,359   | -30        |
| 1,823,130                 | 36,234   | 1,811,445                           | 35,994  | -240       |
| 2,094,266                 | 41,623   | 2,081,139                           | 41,353  | -270       |
| 14,480,011                | 287,784  | 14,391,472                          | 285,961   | -1,822     |
| 1,170,077                 | 23,255   | 1,163,793                           | 23,125  | -130       |
| 617,792                   | 12,278   | 617,172                             | 12,263  | -15        |
| 391,851                   | 7,788  | 390,833                             | 7,766   | -22        |
| 59,726                    | 1,187  | 60,366                              | 1,199   | 12         |
| 2,239,446                 | 44,508   | 2,232,183                           | 44,354  | -154       |
| 537,347                   | 10,680   | 558,073                             | 11,089  | 409        |
| 61,856                    | 1,229  | 61,330                              | 1,219   | -11        |
| 955,684                   | 18,994   | 953,987                             | 18,956  | -38        |
| 345,668                   | 6,870  | 343,043                             | 6,816   | -54        |
| 674,882                   | 13,413   | 672,288                             | 13,359  | -54        |
| 109,746                   | 2,181  | 108,614                             | 2,178   | -3         |
| 24,364                    | 484  | 24,280                              | 482   | -2         |
| 0                         | 0  | 0                                   | 0   | 0          |
| 289,520                   | 5,754  | 289,365                             | 5,750   | -4         |
| 0                         | 0  | 0                                   | 0   | 0          |
| 8,062                     | 160  | 8,059                               | 160   | 0          |
| 9,409                     | 187  | 9,338                               | 186   | -1         |
| 8,782,316                 | 174,545  | 8,782,200                           | 174,504   | -41        |
| 238,367                   | 4,737  | 258,123                             | 5,129   | 392        |
| 10,482,332                | 208,332  | 10,496,310                          | 208,964   | 232        |
| 62,230,307                | 1,236,800                                      | 62,243,949                          | 1,236,800   | 0          |
| 37,769,693                | 750,653  | 37,769,693                          | 750,653   | 0          |
| 100,000,000               | 1,987,453                                      | 100,013,642                         | 1,987,453   | 0          |

| FY 2000<br>Total Key 1099 | 11/<br>FY 2000<br>B Report Costs<br>\$1,324,820 | 12/<br>FY 2000<br>Adjusted Key 1099 | FY 2000<br>Adjusted B Report Costs<br>\$1,324,820 | Difference |
|---------------------------|---|-------------------------------------|---|------------|
| 19,242,555                | 409,251   | 19,233,644                          | 408,903   | -348       |
| 6,082,539                 | 129,363   | 6,187,256                           | 131,114   | 1,751      |
| 25,325,094                | 538,614   | 25,400,900                          | 540,017   | 1,403      |
| 710,807                   | 15,117  | 713,531                             | 15,170  | 52         |
| 188,032                   | 3,957   | 188,181                             | 4,001   | 44         |
| 28,221,833                | 557,688   | 28,302,612                          | 559,188   | 1,500      |
| 3,113,767                 | 66,224  | 3,097,003                           | 65,842  | -382       |
| 707,366                   | 15,044  | 704,593                             | 14,979  | -65        |
| 3,413                     | 73  | 3,385                               | 72  | -1         |
| 90,021                    | 1,915   | 90,159                              | 1,917   | 2          |
| 2,500,711                 | 53,185  | 2,521,130                           | 53,599  | 414        |
| 419,213                   | 8,916   | 427,492                             | 9,088   | 173        |
| 21,920                    | 466   | 21,857                              | 465   | -2         |
| 3,031,865                 | 64,482  | 3,080,636                           | 65,068  | 587        |
| 0                         | 0   | 0                                   | 0   | 0          |
| 2,607,972                 | 55,466  | 2,598,019                           | 55,233  | -233       |
| 10,132,733                | 215,503   | 10,065,726                          | 213,995   | -1,508     |
| 12,740,705                | 270,969   | 12,663,745                          | 269,228   | -1,741     |
| 268,334                   | 5,707   | 266,823                             | 5,675   | -32        |
| 1,824,713                 | 38,808  | 1,813,191                           | 38,548  | -260       |
| 2,093,047                 | 44,515  | 2,080,115                           | 44,223  | -292       |
| 14,833,752                | 315,484   | 14,743,660                          | 313,451   | -2,033     |
| 1,238,718                 | 26,345  | 1,232,038                           | 26,193  | -152       |
| 618,703                   | 13,159  | 618,161                             | 13,142  | -17        |
| 393,229                   | 8,363   | 392,239                             | 8,339   | -24        |
| 58,916                    | 1,253   | 59,578                              | 1,267   | 14         |
| 2,308,568                 | 49,120  | 2,302,016                           | 48,940  | -180       |
| 498,523                   | 10,603  | 518,126                             | 11,015  | 413        |
| 62,689                    | 1,333   | 62,159                              | 1,321   | -12        |
| 1,014,992                 | 21,587  | 1,013,301                           | 21,543  | -44        |
| 327,892                   | 6,974   | 325,524                             | 6,921   | -53        |
| 695,757                   | 14,797  | 693,096                             | 14,735  | -62        |
| 104,478                   | 2,222   | 104,355                             | 2,219   | -3         |
| 22,695                    | 483   | 22,619                              | 481   | -2         |
| 0                         | 0   | 0                                   | 0   | 0          |
| 299,159                   | 6,363   | 299,001                             | 6,357   | -6         |
| 0                         | 0   | 0                                   | 0   | 0          |
| 8,014                     | 170   | 8,011                               | 170   | 0          |
| 9,240                     | 197   | 9,171                               | 195   | -2         |
| 8,785,090                 | 186,841   | 8,784,973                           | 186,767   | -75        |
| 241,514                   | 5,137   | 261,380                             | 5,556   | 420        |
| 10,493,839                | 223,183   | 10,508,110                          | 223,400   | 217        |
| 62,291,705                | 1,324,820                                       | 62,315,603                          | 1,324,820   | 0          |
| 37,708,295                | 801,981   | 37,708,294                          | 801,981   | 0          |
| 100,000,000               | 2,126,801                                       | 100,024,097                         | 2,126,801   | 0          |

| TYBR 2001<br>Total Key 1099 | 13/<br>TYBR 2001<br>B Report Costs<br>\$1,393,294 | 14/<br>TYBR 2001<br>Adjusted Key 1099 | TYBR 2001<br>Adjusted B Report Costs<br>\$1,393,294 | Difference |
|-----------------------------|---|---------------------------------------|---|------------|
| 18,709,887                  | 417,614   | 18,704,904                            | 417,287   | -327       |
| 6,147,062                   | 137,205   | 6,236,635                             | 139,133   | 1,927      |
| 24,856,949                  | 554,819   | 24,941,539                            | 558,420   | 1,801      |
| 689,316                     | 15,386  | 692,193                               | 15,442  | 56         |
| 191,160                     | 4,267   | 193,458                               | 4,316   | 49         |
| 25,737,425                  | 574,472   | 25,627,190                            | 576,178   | 1,706      |
| 3,328,929                   | 74,303  | 3,310,995                             | 73,865  | -438       |
| 712,764                     | 15,909  | 709,976                               | 15,839  | -70        |
| 2,895                       | 65  | 2,870                                 | 64  | -1         |
| 87,150                      | 1,945   | 87,295                                | 1,947   | 2          |
| 2,526,255                   | 56,387  | 2,547,357                             | 56,829  | 442        |
| 410,557                     | 9,164   | 418,759                               | 9,342   | 178        |
| 21,389                      | 477   | 21,333                                | 476   | -2         |
| 3,045,351                   | 67,974  | 3,074,743                             | 68,594  | 621        |
| 0                           | 0   | 0                                     | 0   | 0          |
| 2,661,335                   | 59,402  | 2,651,331                             | 59,148  | -254       |
| 10,367,175                  | 231,400   | 10,300,255                            | 229,788   | -1,612     |
| 13,028,510                  | 290,803   | 12,951,587                            | 288,936   | -1,866     |
| 259,452                     | 5,791   | 258,102                               | 5,758   | -33        |
| 1,840,697                   | 41,085  | 1,829,269                             | 40,809  | -278       |
| 2,100,149                   | 48,876  | 2,087,371                             | 46,567  | -309       |
| 15,128,659                  | 337,679   | 15,038,958                            | 335,504   | -2,175     |
| 1,321,302                   | 29,492  | 1,314,153                             | 29,317  | -175       |
| 648,047                     | 14,465  | 647,543                               | 14,446  | -19        |
| 390,928                     | 8,726   | 389,970                               | 8,700   | -28        |
| 58,992                      | 1,317   | 59,673                                | 1,331   | 15         |
| 2,419,269                   | 53,999  | 2,411,340                             | 53,794  | -205       |
| 481,013                     | 10,736  | 500,100                               | 11,157  | 420        |
| 65,641                      | 1,465   | 65,102                                | 1,452   | -13        |
| 1,013,915                   | 22,631  | 1,012,321                             | 22,584  | -47        |
| 307,390                     | 6,861   | 305,269                               | 6,810   | -51        |
| 720,938                     | 16,092  | 718,189                               | 16,022  | -70        |
| 101,403                     | 2,263   | 101,265                               | 2,260   | -4         |
| 21,147                      | 472   | 21,076                                | 470   | -2         |
| 0                           | 0   | 0                                     | 0   | 0          |
| 304,713                     | 6,801   | 304,555                               | 6,794   | -7         |
| 0                           | 0   | 0                                     | 0   | 0          |
| 7,979                       | 178   | 7,976                                 | 178   | 0          |
| 8,921                       | 199   | 8,853                                 | 198   | -2         |
| 8,766,832                   | 195,680   | 8,766,714                             | 195,576   | -104       |
| 247,036                     | 5,514   | 266,945                               | 5,955   | 441        |
| 10,486,359                  | 234,061   | 10,500,862                            | 234,263   | 203        |
| 62,422,220                  | 1,393,294   | 62,454,456                            | 1,393,294   | 0          |
| 37,577,780                  | 838,754   | 37,578,140                            | 838,754   | 0          |
| 100,000,000                 | 2,232,048   | 100,032,596                           | 2,232,048   | 0          |

| TYAR 2001<br>Total Key 1089 | 15/<br>TYAR 2001<br>B Report Costs<br>\$1,389,044 | 16/<br>TYAR 2001<br>Adjusted Key 1089 | TYAR 2001<br>Adjusted B Report Costs<br>\$1,389,044 | Difference |
|-----------------------------|---|---------------------------------------|---|------------|
| 18,883,939                  | 421,498   | 18,872,821                            | 421,022   | -477       |
| 6,227,236                   | 138,995   | 6,322,274                             | 141,040   | 2,045      |
| 25,111,175                  | 560,493   | 25,195,095                            | 562,061   | 1,568      |
| 678,649                     | 15,148  | 681,258                               | 15,198  | 50         |
| 189,138                     | 4,222   | 191,575                               | 4,274   | 52         |
| 25,978,962                  | 579,853   | 26,067,928                            | 581,533   | 1,670      |
| 3,167,985                   | 70,711  | 3,151,506                             | 70,305  | -406       |
| 724,242                     | 16,165  | 721,377                               | 16,093  | -73        |
| 2,969                       | 66  | 2,944                                 | 66  | -1         |
| 87,646                      | 1,956   | 87,756                                | 1,958   | 1          |
| 2,510,130                   | 56,027  | 2,530,761                             | 56,457  | 430        |
| 438,270                     | 9,782   | 446,586                               | 9,963   | 180        |
| 21,541                      | 481   | 21,477                                | 479   | -2         |
| 3,057,587                   | 68,247  | 3,086,581                             | 68,857  | 610        |
| 0                           | 0   | 0                                     | 0   | 0          |
| 2,636,261                   | 58,843  | 2,626,347                             | 58,590  | -253       |
| 10,120,869                  | 225,898   | 10,055,677                            | 224,326   | -1,572     |
| 12,758,930                  | 284,741   | 12,682,024                            | 282,915   | -1,825     |
| 258,619                     | 5,772   | 257,242                               | 5,739   | -34        |
| 1,859,241                   | 41,499  | 1,847,723                             | 41,220  | -279       |
| 2,117,860                   | 47,272  | 2,104,965                             | 46,958  | -313       |
| 14,874,790                  | 332,012   | 14,786,989                            | 329,874   | -2,139     |
| 1,334,437                   | 29,785  | 1,327,266                             | 29,609  | -176       |
| 642,112                     | 14,332  | 641,778                               | 14,317  | -15        |
| 394,418                     | 8,804   | 393,442                               | 8,777   | -27        |
| 59,392                      | 1,326   | 60,070                                | 1,340   | 14         |
| 2,430,359                   | 54,247  | 2,422,555                             | 54,043  | -204       |
| 490,820                     | 10,955  | 509,101                               | 11,357  | 402        |
| 67,147                      | 1,499   | 66,598                                | 1,486   | -13        |
| 1,000,922                   | 22,341  | 999,345                               | 22,294  | -47        |
| 300,605                     | 6,710   | 298,541                               | 6,660   | -50        |
| 684,101                     | 15,269  | 681,496                               | 15,203  | -66        |
| 100,524                     | 2,244   | 100,407                               | 2,240   | -4         |
| 21,353                      | 477   | 21,280                                | 475   | -2         |
| 0                           | 0   | 0                                     | 0   | 0          |
| 296,427                     | 6,616   | 296,272                               | 6,609   | -7         |
| 0                           | 0   | 0                                     | 0   | 0          |
| 6,053                       | 180   | 6,050                                 | 180   | 0          |
| 9,077                       | 203   | 9,008                                 | 201   | -2         |
| 6,764,786                   | 195,634   | 6,764,689                             | 195,525   | -109       |
| 251,121                     | 5,605   | 270,960                               | 6,045   | 440        |
| 10,438,047                  | 232,936   | 10,450,683                            | 233,138   | 200        |
| 62,231,830                  | 1,389,044   | 62,265,606                            | 1,389,044   | 0          |
| 37,768,170                  | 843,004   | 37,768,531                            | 843,004   | 0          |
| 100,000,000                 | 2,232,048   | 100,034,137                           | 2,232,048   | 0          |

**Footnotes:**

- 1/ Kashani WP-A Table A-3 pages 29 - 30
- 2/ Kashani Exhibit 14-A, pages 9 - 10
- 3/ Includes FY99 adjustment for Single Piece Third migration
- 4/ Includes FY99 adjustment for International
- 5/ Kashani WP-C Part II Table B pages 29 - 30
- 6/ Kashani WP-E Part II Table B pages 29 - 31
- 7/ Kashani WP-G Part II Table B pages 29 - 32
- 8/ Kashani WP-I Part II Table B pages 29 - 32
- 9/ Kashani WP-C Part II Table B pages 49 - 50
- 10/ Kashani WP-C Part II Table B pages 10, 12, 14 and 16  
(see components 74, 79, 81, 166, 167, 176 and 194)
- 11/ Kashani WP-E Part II Table B pages 45 - 50
- 12/ Kashani WP-E Part II Table B pages 10, 12, 14 and 16  
(see components 74, 79, 81, 166, 167, 176 and 194)
- 13/ Kashani WP-G Part II Table B pages 45 - 50
- 14/ Kashani WP-G Part II Table B pages 10, 12, 14 and 16  
(see components 74, 79, 81, 166, 167, 176 and 194)
- 15/ Kashani WP-I Part II Table B pages 45 - 50
- 16/ Kashani WP-I Part II Table B pages 10, 12, 14 and 16  
(see components 74, 79, 81, 166, 167, 176 and 194)

| BY 1998<br>CFS Key<br>(1107) | MVE<br>FY 1999 | MVE<br>FY 2000 | MVE<br>TY 2001 BR | MVE<br>TY 2001 AR | 1999 MV Adjusted<br>CFS Key<br>(1107) | 2000 MV Adjusted<br>CFS Key<br>(1107) | 001BR MV Adjusted<br>CFS Key<br>(1107) | 2001AR MV Adjusted<br>CFS Key<br>(1107) |
|------------------------------|----------------|----------------|-------------------|-------------------|---------------------------------------|---------------------------------------|--|---|
| 193,254                      | -0.009017      | -0.001833      | -0.008777         | -0.015038         | 202,503 3/                            | 202,132                               | 200,357                                | 197,344                                 |
| 124,266                      | 0.054753       | 0.052193       | 0.043282          | 0.041770          | 131,070                               | 137,911                               | 143,880                                | 149,890                                 |
| 317,520                      |                |                |                   |                   | 333,573                               | 340,042                               | 344,237                                | 347,234                                 |
| 11,377                       | -0.040710      | 0.001563       | -0.001533         | -0.029575         | 10,914                                | 10,931                                | 10,914                                 | 10,591                                  |
| 3,936                        | -0.043903      | 0.064331       | 0.051528          | 0.028947          | 3,763                                 | 4,005                                 | 4,212                                  | 4,325                                   |
| 332,833                      |                |                |                   |                   | 348,250                               | 354,979                               | 359,363                                | 362,151                                 |
| 3,482                        | 0.012810       | 0.023685       | 0.093183          | 0.006996          | 4,105 3/                              | 4,202                                 | 4,594                                  | 4,626                                   |
| 335                          | 0.036667       | 0.017518       | 0.025259          | 0.034704          | 347                                   | 353                                   | 362                                    | 375                                     |
| 0                            | -0.049977      | -0.056031      | -0.134266         | -0.134266         | 0                                     | 0                                     | 0                                      | 0                                       |
| 843                          | -0.032917      | -0.000708      | -0.023103         | -0.034453         | 815                                   | 815                                   | 796                                    | 768                                     |
| 40,506                       | 0.020841       | 0.015294       | 0.011866          | -0.014166         | 41,350                                | 41,983                                | 42,481                                 | 41,879                                  |
| 11,905                       | -0.075309      | 0.006448       | -0.017240         | 0.031914          | 11,008                                | 11,079                                | 10,888                                 | 11,236                                  |
| 145                          | -0.025233      | -0.018174      | -0.034873         | -0.053161         | 141                                   | 139                                   | 134                                    | 127                                     |
| 53,399                       |                |                |                   |                   | 53,315                                | 54,015                                | 54,299                                 | 54,010                                  |
| 11,570                       | -0.720268      | -1.000000      | 0.000000          | 0.000000          | 0 3/                                  | 0                                     | 0                                      | 0                                       |
| 3,401                        | -0.038261      | -0.001977      | 0.028732          | 0.004190          | 3,271                                 | 3,264                                 | 3,358                                  | 3,372                                   |
| 32,314                       | 0.111416       | 0.068656       | 0.026640          | -0.016196         | 35,914                                | 38,380                                | 39,402                                 | 38,764                                  |
| 35,715                       |                |                |                   |                   | 39,185                                | 41,644                                | 42,761                                 | 42,137                                  |
| 650                          | 0.102279       | 0.013531       | -0.016943         | -0.035653         | 716                                   | 726                                   | 714                                    | 688                                     |
| 7,824                        | 0.036439       | 0.027932       | 0.022688          | 0.015117          | 8,109                                 | 8,336                                 | 8,525                                  | 8,654                                   |
| 8,474                        |                |                |                   |                   | 8,826                                 | 9,062                                 | 9,239                                  | 9,342                                   |
| 55,759                       |                |                |                   |                   | 48,011                                | 50,706                                | 51,999                                 | 51,479                                  |
| 289                          | 0.008964       | 0.088908       | 0.089552          | 0.077025          | 292                                   | 318                                   | 346                                    | 373                                     |
| 3,066                        | 0.014842       | 0.028513       | 0.063125          | 0.029322          | 3,112                                 | 3,200                                 | 3,402                                  | 3,502                                   |
| 1,274                        | 0.048725       | 0.031292       | 0.009735          | -0.004287         | 1,336                                 | 1,378                                 | 1,391                                  | 1,385                                   |
| 0                            | 0.012587       | 0.016704       | 0.016219          | -0.003994         | 1,085 3/                              | 1,103                                 | 1,121                                  | 1,117                                   |
| 4,629                        |                |                |                   |                   | 5,824                                 | 5,999                                 | 6,261                                  | 6,376                                   |
| 23,341                       | 0.005735       | -0.059763      | -0.030267         | -0.030267         | 23,475                                | 22,071                                | 21,403                                 | 20,755                                  |
| 0                            | 0.001091       | 0.032408       | 0.031355          | 0.031355          | 0                                     | 0                                     | 0                                      | 0                                       |
| 1,992                        | 0.020554       | 0.088578       | 0.017331          | -0.016339         | 5,368 2/                              | 5,865                                 | 5,967                                  | 5,869                                   |
| 150                          | -0.101940      | -0.074750      | -0.087732         | -0.134832         | 135                                   | 125                                   | 114                                    | 98                                      |
| 0                            | -0.036809      | 0.049658       | 0.051097          | -0.022856         | 0                                     | 0                                     | 0                                      | 0                                       |
| 0                            | 0.191743       | -0.039539      | -0.023069         | -0.043009         | 0                                     | 0                                     | 0                                      | 0                                       |
| 0                            | 0.050468       | -0.057702      | -0.080184         | -0.068594         | 0                                     | 0                                     | 0                                      | 0                                       |
| 0                            | 0.000000       | 0.000000       | 0.000000          | 0.000000          | 0                                     | 0                                     | 0                                      | 0                                       |
| 0                            | 0.058874       | 0.039796       | 0.023186          | -0.014077         | 0                                     | 0                                     | 0                                      | 0                                       |
| 0                            | 0.000000       | 0.000000       | 0.000000          | 0.000000          | 0                                     | 0                                     | 0                                      | 0                                       |
| 0                            | -0.130754      | 0.000000       | 0.000000          | 0.000000          | 0                                     | 0                                     | 0                                      | 0                                       |
| 0                            | 0.000000       | 0.000000       | 0.000000          | 0.000000          | 0                                     | 0                                     | 0                                      | 0                                       |
| 0                            | 0.030000       | 0.018700       | 0.022000          | 0.003700          | 0                                     | 0                                     | 0                                      | 0                                       |
| 21,310                       | 0.000000       | 0.000000       | 0.000000          | 0.000000          | 21,310                                | 21,310                                | 21,310                                 | 21,310                                  |
| 21,460                       |                |                |                   |                   | 21,445                                | 21,435                                | 21,424                                 | 21,408                                  |
| 487,230                      |                |                |                   |                   | 510,180                               | 519,826                               | 525,672                                | 527,049                                 |
| 124,306                      | 1.000000       | 1.000000       | 1.000000          | 1.000000          | 124,306                               | 124,306                               | 124,306                                | 124,306                                 |
| 821,536                      |                |                |                   |                   | 634,466                               | 643,932                               | 649,978                                | 651,355                                 |

| Rollforward<br>1999 MV Adjusted<br>CFS Key<br>(1107) | 5/ | Rollforward<br>2000 MV Adjusted<br>CFS Key<br>(1107) | 6/ | Rollforward<br>2001BR MV Adjusted<br>CFS Key<br>(1107) | 7/ | Rollforward<br>2001AR MV Adjusted<br>CFS Key<br>(1107) | 8/ |
|--|----|--|----|--|----|--|----|
| 215,506  |    | 210,158  |    | 204,958  |    | 207,471  |    |
| 59,930   |    | 61,607   |    | 63,237   |    | 64,325   |    |
| 275,436  |    | 271,765  |    | 268,195  |    | 271,796  |    |
| 8,663  |    | 8,478  |    | 8,328  |    | 8,247  |    |
| 1,991  |    | 2,070  |    | 2,143  |    | 2,132  |    |
| 286,090  |    | 282,313  |    | 278,666  |    | 282,175  |    |
| 19,299   |    | 19,301   |    | 20,759   |    | 19,479   |    |
| 2,865  |    | 2,851  |    | 2,875  |    | 2,957  |    |
| 29   |    | 26   |    | 22   |    | 23   |    |
| 709  |    | 690  |    | 665  |    | 669  |    |
| 23,784   |    | 23,592   |    | 23,488   |    | 23,309   |    |
| 3,685  |    | 3,623  |    | 3,503  |    | 3,748  |    |
| 203  |    | 196  |    | 184  |    | 185  |    |
| 28,381   |    | 28,101   |    | 27,840   |    | 27,911   |    |
| 0  |    | 0  |    | 0  |    | 0  |    |
| 12,540   |    | 12,229   |    | 12,375   |    | 12,308   |    |
| 94,568   |    | 98,733   |    | 99,731   |    | 97,355   |    |
| 107,108  |    | 110,962  |    | 112,108  |    | 109,663  |    |
| 2,014  |    | 1,996  |    | 1,930  |    | 1,929  |    |
| 18,634   |    | 18,714   |    | 18,828   |    | 19,038   |    |
| 20,648   |    | 20,710   |    | 20,758   |    | 20,967   |    |
| 127,756  |    | 131,672  |    | 132,864  |    | 130,630  |    |
| 5,952  |    | 6,334  |    | 6,788  |    | 6,835  |    |
| 3,670  |    | 3,688  |    | 3,858  |    | 3,805  |    |
| 2,252  |    | 2,269  |    | 2,254  |    | 2,265  |    |
| 401  |    | 397  |    | 397  |    | 396  |    |
| 12,275   |    | 12,688   |    | 13,297   |    | 13,301   |    |
| 4,807  |    | 4,415  |    | 4,213  |    | 4,291  |    |
| 474  |    | 477  |    | 486  |    | 495  |    |
| 6,399  |    | 6,806  |    | 6,813  |    | 6,710  |    |
| 2,496  |    | 2,257  |    | 2,025  |    | 1,958  |    |
| 2,337  |    | 2,396  |    | 2,478  |    | 2,348  |    |
| 119  |    | 111  |    | 108  |    | 105  |    |
| 76   |    | 68   |    | 64   |    | 66   |    |
| 0  |    | 0  |    | 0  |    | 0  |    |
| 139  |    | 142  |    | 143  |    | 139  |    |
| 0  |    | 0  |    | 0  |    | 0  |    |
| 3  |    | 3  |    | 3  |    | 3  |    |
| 64   |    | 62   |    | 61   |    | 63   |    |
| 105  |    | 105  |    | 106  |    | 105  |    |
| 3,516  |    | 3,435  |    | 3,380  |    | 3,443  |    |
| 6,655  |    | 6,579  |    | 6,396  |    | 6,230  |    |
| 497,230  |    | 497,229  |    | 496,201  |    | 496,202  |    |
| 124,306  |    | 124,307  |    | 124,049  |    | 124,048  |    |
| 621,536  |    | 621,536  |    | 620,250  |    | 620,250  |    |

| Difference<br>1999 MV Adjusted<br>CFS Key<br>(1107)<br>RF - Adjusted | Difference<br>2000 MV Adjusted<br>CFS Key<br>(1107)<br>RF - Adjusted | Difference<br>001BR MV Adjusted<br>CFS Key<br>(1107)<br>RF - Adjusted | Difference<br>2001AR MV Adjusted<br>CFS Key<br>(1107)<br>RF - Adjusted |
|--|--|---|--|
| 13,003   | 8,026  | 4,601   | 10,127   |
| -71,140  | -76,304  | -80,643   | -85,565  |
| -58,137  | -68,277  | -76,042   | -75,438  |
| -2,251   | -2,453   | -2,586  | -2,344   |
| -1,772   | -1,935   | -2,069  | -2,193   |
| -62,160  | -72,666  | -80,687   | -79,976  |
| 15,194   | 15,099   | 16,165  | 14,853   |
| 2,518  | 2,498  | 2,513   | 2,582  |
| 29   | 26   | 22  | 23   |
| -106   | -125   | -131  | -99  |
| -17,566  | -18,391  | -18,993   | -18,570  |
| -7,323   | -7,456   | -7,385  | -7,488   |
| 62   | 57   | 50  | 58   |
| -24,934  | -25,914  | -26,459   | -26,099  |
| 0  | 0  | 0   | 0  |
| 9,269  | 8,965  | 9,017   | 8,936  |
| 58,654   | 60,353   | 60,329  | 58,591   |
| 67,923   | 69,318   | 69,345  | 67,526   |
| 1,298  | 1,270  | 1,216   | 1,241  |
| 10,525   | 10,378   | 10,303  | 10,384   |
| 11,822   | 11,648   | 11,519  | 11,625   |
| 79,745   | 80,966   | 80,865  | 79,151   |
| 5,860  | 6,016  | 6,442   | 6,462  |
| 558  | 488  | 456   | 303  |
| 916  | 891  | 863   | 880  |
| -684   | -706   | -724  | -721   |
| 6,451  | 6,889  | 7,036   | 6,925  |
| -18,668  | -17,656  | -17,190   | -16,464  |
| 474  | 477  | 486   | 495  |
| 1,011  | 941  | 846   | 841  |
| 2,361  | 2,132  | 1,911   | 1,860  |
| 2,337  | 2,396  | 2,478   | 2,348  |
| 119  | 111  | 108   | 105  |
| 76   | 68   | 64  | 66   |
| 0  | 0  | 0   | 0  |
| 139  | 142  | 143   | 139  |
| 0  | 0  | 0   | 0  |
| 3  | 3  | 3   | 3  |
| 64   | 62   | 61  | 63   |
| 105  | 105  | 106   | 105  |
| -17,794  | -17,875  | -17,930   | -17,867  |
| -12,590  | -12,856  | -13,058   | -13,176  |
| -12,930  | -22,397  | -29,471   | -30,847  |
| 0  | 1  | -257  | -258   |
| -12,930  | -22,396  | -29,728   | -31,105  |

| FY 1999<br>Total Key 1199 | 9/<br>B Report Costs<br>\$1,354,607 | FY 1999<br>Adjusted Key 1199 | 10/<br>Justed B Report Costs<br>\$1,354,607 | Difference |
|---------------------------|-------------------------------------|------------------------------|---|------------|
| 18,870,354                | 421,962                             | 18,857,351                   | 421,581                                     | -381       |
| 5,756,685                 | 128,726                             | 5,827,825                    | 130,289                                     | 1,563      |
| 24,627,039                | 550,687                             | 24,685,176                   | 551,870                                     | 1,182      |
| 707,449                   | 15,819                              | 709,700                      | 15,866                                      | 47         |
| 173,266                   | 3,874                               | 175,038                      | 3,913                                       | 39         |
| 25,507,754                | 570,381                             | 25,569,914                   | 571,849                                     | 1,268      |
| 2,938,607                 | 65,710                              | 2,923,413                    | 65,357                                      | -354       |
| 735,514                   | 16,447                              | 732,996                      | 16,387                                      | -60        |
| 3,755                     | 84                                  | 3,726                        | 83  | -1         |
| 90,447                    | 2,022                               | 90,553                       | 2,024                                       | 2          |
| 2,336,153                 | 52,239                              | 2,353,719                    | 52,620                                      | 382        |
| 402,055                   | 8,990                               | 409,378                      | 9,152                                       | 162        |
| 20,509                    | 459                                 | 20,447                       | 457   | -1         |
| 2,849,164                 | 63,710                              | 2,874,098                    | 64,254                                      | 544        |
| 0                         | 0                                   | 0                            | 0   | 0          |
| 2,663,871                 | 59,567                              | 2,654,602                    | 59,347                                      | -220       |
| 9,099,330                 | 203,471                             | 9,040,676                    | 202,116                                     | -1,355     |
| 11,763,201                | 263,038                             | 11,695,278                   | 261,463                                     | -1,575     |
| 263,443                   | 5,891                               | 262,145                      | 5,861                                       | -30        |
| 1,722,053                 | 38,507                              | 1,711,528                    | 38,263                                      | -244       |
| 1,985,486                 | 44,398                              | 1,973,674                    | 44,124                                      | -274       |
| 13,748,697                | 307,436                             | 13,668,952                   | 305,587                                     | -1,848     |
| 1,058,250                 | 23,664                              | 1,052,590                    | 23,532                                      | -132       |
| 574,028                   | 12,836                              | 573,470                      | 12,821                                      | -15        |
| 362,044                   | 8,096                               | 361,128                      | 8,073                                       | -22        |
| 55,672                    | 1,245                               | 56,356                       | 1,260                                       | 15         |
| 2,049,994                 | 45,840                              | 2,043,543                    | 45,886                                      | -154       |
| 510,799                   | 11,422                              | 529,467                      | 11,837                                      | 415        |
| 55,693                    | 1,245                               | 55,219                       | 1,234                                       | -11        |
| 900,926                   | 20,146                              | 899,915                      | 20,119                                      | -27        |
| 347,998                   | 7,782                               | 345,637                      | 7,727                                       | -54        |
| 706,921                   | 15,808                              | 704,584                      | 15,752                                      | -56        |
| 115,837                   | 2,586                               | 115,518                      | 2,583                                       | -3         |
| 25,647                    | 573                                 | 25,571                       | 572   | -2         |
| 0                         | 0                                   | 0                            | 0   | 0          |
| 305,680                   | 6,835                               | 305,541                      | 6,831                                       | -5         |
| 0                         | 0                                   | 0                            | 0   | 0          |
| 8,501                     | 190                                 | 8,498                        | 190   | 0          |
| 8,764                     | 196                                 | 8,700                        | 194   | -1         |
| 9,524,407                 | 212,976                             | 9,524,302                    | 212,928                                     | -48        |
| 234,295                   | 5,239                               | 252,089                      | 5,636                                       | 397        |
| 11,277,850                | 252,185                             | 11,290,440                   | 252,413                                     | 228        |
| 60,578,753                | 1,354,607                           | 60,591,883                   | 1,354,607                                   | 0          |
| 39,421,247                | 660,831                             | 39,421,247                   | 660,831                                     | 0          |
| 100,000,000               | 693,776                             | 100,012,930                  | 693,776                                     | 0          |

| FY 2000<br>Total Key 1199 | 11/<br>B Report Costs<br>\$1,473,475 | FY 2000<br>Adjusted Key 1199 | FY 2000<br>Adjusted B Report Costs<br>\$1,473,475 | Difference |
|---------------------------|--------------------------------------|------------------------------|---|------------|
| 18,367,187                | 446,339                              | 18,359,181                   | 445,979   | -360       |
| 5,883,734                 | 142,980                              | 5,980,038                    | 144,781   | 1,801      |
| 24,250,921                | 589,319                              | 24,319,198                   | 590,760   | 1,441      |
| 694,415                   | 16,875                               | 696,868                      | 16,928  | 53         |
| 180,791                   | 4,393                                | 182,726                      | 4,439   | 45         |
| 25,126,127                | 610,587                              | 25,198,793                   | 612,127   | 1,540      |
| 2,963,238                 | 72,009                               | 2,948,139                    | 71,818  | -393       |
| 737,749                   | 17,928                               | 735,251                      | 17,861  | -67        |
| 3,477                     | 84                                   | 3,451                        | 84  | -1         |
| 89,146                    | 2,166                                | 89,271                       | 2,169   | 2          |
| 2,321,766                 | 56,421                               | 2,340,157                    | 56,847  | 426        |
| 397,188                   | 9,652                                | 404,644                      | 9,830   | 178        |
| 19,723                    | 479                                  | 19,666                       | 478   | -2         |
| 2,827,823                 | 68,719                               | 2,853,737                    | 69,323  | 604        |
| 0                         | 0                                    | 0                            | 0   | 0          |
| 2,619,754                 | 63,662                               | 2,610,789                    | 63,421  | -241       |
| 9,478,333                 | 230,332                              | 9,417,980                    | 228,781   | -1,551     |
| 12,088,087                | 293,994                              | 12,028,769                   | 292,202   | -1,792     |
| 260,698                   | 6,335                                | 259,428                      | 6,302   | -33        |
| 1,723,515                 | 41,883                               | 1,713,137                    | 41,615  | -268       |
| 1,984,213                 | 48,218                               | 1,972,565                    | 47,917  | -301       |
| 14,082,300                | 342,212                              | 14,001,334                   | 340,119   | -2,093     |
| 1,120,794                 | 27,236                               | 1,114,778                    | 27,080  | -156       |
| 575,282                   | 13,980                               | 574,794                      | 13,963  | -17        |
| 363,438                   | 8,832                                | 362,547                      | 8,807   | -25        |
| 55,000                    | 1,337                                | 55,706                       | 1,353   | 17         |
| 2,114,514                 | 51,385                               | 2,107,825                    | 51,203  | -181       |
| 474,518                   | 11,531                               | 482,174                      | 11,956  | 425        |
| 56,381                    | 1,370                                | 55,904                       | 1,358   | -12        |
| 957,001                   | 23,256                               | 956,060                      | 23,225  | -31        |
| 329,989                   | 8,019                                | 327,857                      | 7,964   | -55        |
| 728,976                   | 17,715                               | 726,580                      | 17,650  | -65        |
| 110,080                   | 2,675                                | 109,969                      | 2,671   | -4         |
| 23,885                    | 580                                  | 23,817                       | 579   | -2         |
| 0                         | 0                                    | 0                            | 0   | 0          |
| 315,861                   | 7,676                                | 315,719                      | 7,669   | -8         |
| 0                         | 0                                    | 0                            | 0   | 0          |
| 8,450                     | 205                                  | 8,447                        | 205   | 0          |
| 8,609                     | 209                                  | 8,547                        | 208   | -2         |
| 9,527,334                 | 231,523                              | 9,527,229                    | 231,435   | -88        |
| 238,303                   | 5,791                                | 256,178                      | 6,223   | 432        |
| 11,291,487                | 274,393                              | 11,304,343                   | 274,804   | 211        |
| 60,634,615                | 1,473,475                            | 60,657,012                   | 1,473,475   | 0          |
| 39,365,385                | 738,107                              | 39,365,384                   | 738,107   | 0          |
| 100,000,000               | 735,368                              | 100,022,396                  | 735,368   | 0          |

| TYBR 2001<br>Total Key 1199 | 13/<br>TYBR 2001<br>B Report Costs<br>\$1,573,128 | 14/<br>TYBR 2001<br>Adjusted Key 1199 | TYBR 2001<br>Adjusted B Report Costs<br>\$1,573,128 | Difference |
|-----------------------------|---|---------------------------------------|---|------------|
| 17,871,122                  | 482,615   | 17,866,521                            | 482,272   | -343       |
| 5,950,384                   | 154,033   | 6,031,027                             | 156,044   | 2,012      |
| 23,821,506                  | 616,647   | 23,897,548                            | 618,316   | 1,669      |
| 674,941                     | 17,472  | 677,527                               | 17,530  | 58         |
| 185,980                     | 4,814   | 188,049                               | 4,865   | 51         |
| 24,682,427                  | 638,933   | 24,763,124                            | 640,712   | 1,778      |
| 3,163,344                   | 81,887  | 3,147,179                             | 81,429  | -458       |
| 743,777                     | 19,254  | 741,264                               | 19,179  | -74        |
| 2,950                       | 76  | 2,928                                 | 76  | -1         |
| 86,312                      | 2,234   | 86,443                                | 2,237   | 2          |
| 2,345,786                   | 60,723  | 2,364,779                             | 61,185  | 462        |
| 389,008                     | 10,070  | 396,393                               | 10,256  | 186        |
| 19,215                      | 497   | 19,165                                | 496   | -2         |
| 2,840,321                   | 73,525  | 2,866,780                             | 74,174  | 649        |
| 0                           | 0   | 0                                     | 0   | 0          |
| 2,673,500                   | 69,207  | 2,664,483                             | 68,940  | -267       |
| 9,893,719                   | 250,933   | 9,633,390                             | 249,251   | -1,683     |
| 12,367,219                  | 320,140   | 12,297,874                            | 318,180   | -1,949     |
| 252,201                     | 6,529   | 250,985                               | 6,484   | -35        |
| 1,738,536                   | 45,004  | 1,728,233                             | 44,716  | -288       |
| 1,990,737                   | 51,533  | 1,979,218                             | 51,210  | -323       |
| 14,357,956                  | 371,672   | 14,277,091                            | 369,400   | -2,272     |
| 1,195,856                   | 30,956  | 1,189,414                             | 30,774  | -182       |
| 602,722                     | 15,602  | 602,266                               | 15,583  | -19        |
| 361,409                     | 9,355   | 360,546                               | 9,329   | -27        |
| 55,118                      | 1,427   | 55,840                                | 1,445   | 18         |
| 2,215,103                   | 57,341  | 2,208,067                             | 57,131  | -210       |
| 458,430                     | 11,867  | 475,620                               | 12,306  | 439        |
| 58,941                      | 1,526   | 58,455                                | 1,512   | -13        |
| 956,957                     | 24,772  | 956,111                               | 24,738  | -34        |
| 309,669                     | 8,016   | 307,758                               | 7,963   | -53        |
| 756,073                     | 19,572  | 753,595                               | 19,498  | -74        |
| 106,898                     | 2,767   | 106,792                               | 2,763   | -4         |
| 22,263                      | 576   | 22,199                                | 574   | -2         |
| 0                           | 0   | 0                                     | 0   | 0          |
| 321,691                     | 8,333   | 321,748                               | 8,325   | -8         |
| 0                           | 0   | 0                                     | 0   | 0          |
| 8,417                       | 218   | 8,414                                 | 218   | 0          |
| 8,326                       | 216   | 8,265                                 | 214   | -2         |
| 9,512,180                   | 246,233   | 9,512,054                             | 246,111   | -122       |
| 245,020                     | 6,343   | 262,950                               | 6,803   | 461        |
| 11,290,717                  | 292,273   | 11,303,775                            | 292,470   | 196        |
| 60,770,923                  | 1,573,128   | 60,800,394                            | 1,573,128   | 0          |
| 39,229,077                  | 794,386   | 39,229,334                            | 794,386   | 0          |
| 100,000,000                 | 778,740   | 100,029,728                           | 778,740   | 0          |

| TYAR 2001<br>Total Key 1199 | 15/<br>B Report Costs<br>\$1,573,126 | 16/<br>Adjusted Key 1199 | TYAR 2001<br>Adjusted B Report Costs<br>\$1,573,126 | Difference |
|-----------------------------|--------------------------------------|--------------------------|---|------------|
| 18,027,163                  | 468,200                              | 18,017,036               | 467,699   | -501       |
| 6,024,598                   | 158,471                              | 6,110,163                | 158,812   | 2,142      |
| 24,051,781                  | 824,671                              | 24,127,199               | 826,311   | 1,840      |
| 884,323                     | 17,254                               | 886,667                  | 17,308  | 52         |
| 183,965                     | 4,778                                | 186,158                  | 4,832   | 54         |
| 24,900,049                  | 846,703                              | 24,980,025               | 848,450   | 1,747      |
| 3,015,668                   | 78,323                               | 3,000,815                | 77,897  | -425       |
| 754,835                     | 19,605                               | 752,253                  | 19,528  | -77        |
| 3,029                       | 79                                   | 3,006                    | 78  | -1         |
| 86,717                      | 2,252                                | 86,816                   | 2,254   | 1          |
| 2,329,791                   | 60,509                               | 2,348,381                | 60,960  | 451        |
| 415,051                     | 10,780                               | 422,539                  | 10,969  | 189        |
| 19,325                      | 502                                  | 19,267                   | 500   | -2         |
| 2,850,884                   | 74,043                               | 2,876,983                | 74,683  | 640        |
| 0                           | 0                                    | 0                        | 0   | 0          |
| 2,647,186                   | 68,753                               | 2,638,250                | 68,486  | -267       |
| 9,458,324                   | 245,851                              | 9,399,733                | 244,005   | -1,846     |
| 12,105,510                  | 314,404                              | 12,037,984               | 312,491   | -1,913     |
| 251,279                     | 6,526                                | 250,038                  | 6,491   | -36        |
| 1,754,884                   | 45,578                               | 1,744,500                | 45,285  | -293       |
| 2,006,163                   | 52,104                               | 1,994,538                | 51,776  | -328       |
| 14,111,673                  | 366,508                              | 14,032,522               | 364,268   | -2,241     |
| 1,207,549                   | 31,362                               | 1,201,087                | 31,179  | -184       |
| 596,969                     | 15,504                               | 596,666                  | 15,489  | -16        |
| 364,521                     | 9,467                                | 363,641                  | 9,440   | -28        |
| 55,428                      | 1,440                                | 56,149                   | 1,458   | 18         |
| 2,224,467                   | 57,774                               | 2,217,542                | 57,565  | -209       |
| 467,596                     | 12,144                               | 484,060                  | 12,566  | 421        |
| 60,277                      | 1,566                                | 59,782                   | 1,552   | -14        |
| 944,042                     | 24,519                               | 943,201                  | 24,484  | -34        |
| 302,740                     | 7,863                                | 300,880                  | 7,810   | -52        |
| 717,333                     | 18,631                               | 714,985                  | 18,580  | -70        |
| 105,958                     | 2,752                                | 105,853                  | 2,748   | -4         |
| 22,478                      | 584                                  | 22,412                   | 582   | -2         |
| 0                           | 0                                    | 0                        | 0   | 0          |
| 313,138                     | 8,133                                | 312,999                  | 8,125   | -8         |
| 0                           | 0                                    | 0                        | 0   | 0          |
| 8,497                       | 221                                  | 8,494                    | 220   | 0          |
| 8,487                       | 220                                  | 8,404                    | 218   | -2         |
| 9,510,009                   | 246,993                              | 9,509,904                | 246,865   | -128       |
| 249,068                     | 6,469                                | 266,935                  | 6,929   | 461        |
| 11,237,688                  | 291,665                              | 11,250,868               | 292,058   | 194        |
| 60,570,208                  | 1,573,126                            | 60,601,055               | 1,573,126   | 0          |
| 39,429,792                  | 794,386                              | 39,430,050               | 794,386   | 0          |
| 100,000,000                 | 778,740                              | 100,031,105              | 778,740   | 0          |

**Footnotes:**

- 1/ Kashani WP-A Table A-3 pages 29 - 30
- 2/ Kashani Exhibit 14-A, pages 9 - 10
- 3/ Includes FY99 adjustment for Single Piece Third migration
- 4/ Includes FY99 adjustment for International
- 5/ Kashani WP-C Part II Table B pages 49 - 50
- 6/ Kashani WP-E Part II Table B pages 49 - 50
- 7/ Kashani WP-G Part II Table B pages 49 - 50
- 8/ Kashani WP-I Part II Table B pages 49 - 50
- 9/ Kashani WP-C Part II Table B pages 65 - 66
- 10/ Kashani WP-C Part II Table B pages 12 and 30  
(see components 165, 236 and 237)
- 11/ Kashani WP-E Part II Table B pages 65 - 66
- 12/ Kashani WP-E Part II Table B pages 12 and 30  
(see components 165, 236 and 237)
- 13/ Kashani WP-G Part II Table B pages 65 - 66
- 14/ Kashani WP-G Part II Table B pages 12 and 30  
(see components 165, 236 and 237)
- 15/ Kashani WP-I Part II Table B pages 65 - 66
- 16/ Kashani WP-I Part II Table B pages 12 and 30  
(see components 165, 236 and 237)

|  | FY 1999<br>1099+1199<br>\$ Impact | FY 2000<br>1099+1199<br>\$ Impact | TYBR 2001<br>1099+1199<br>\$ Impact | TYAR 2001<br>1099+1199<br>\$ Impact |
|--|-----------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
| <b>First-Class Mail:</b>               |                                   |                                   |                                     |                                     |
| Single-Piece Letters                   | -754                              | -707                              | -670                                | -678                                |
| Presort Letters                        | 3,106                             | 3,552                             | 3,939                               | 4,186                               |
| Total Letters                          | 2,353                             | 2,844                             | 3,269                               | 3,208                               |
| Single-Piece Cards                     | 93                                | 105                               | 115                                 | 102                                 |
| Presort Cards                          | 77                                | 90                                | 100                                 | 107                                 |
| Total First                            | 2,523                             | 3,039                             | 3,484                               | 3,417                               |
| Priority Mail                          | -702                              | -775                              | -896                                | -831                                |
| Express Mail                           | -118                              | -132                              | -145                                | -150                                |
| Mailgrams                              | -1                                | -1                                | -1                                  | -1                                  |
| <b>Periodicals:</b>                    |                                   |                                   |                                     |                                     |
| In County                              | 4                                 | 4                                 | 5                                   | 3                                   |
| Outside County:                        |                                   |                                   |                                     |                                     |
| Reg Rate Pub                           | 758                               | 839                               | 904                                 | 881                                 |
| Nonprofit Pub                          | 322                               | 350                               | 364                                 | 369                                 |
| Classroom Pub                          | -3                                | -3                                | -3                                  | -3                                  |
| Total Periodicals                      | 1,081                             | 1,191                             | 1,270                               | 1,250                               |
| <b>Standard Mail (A):</b>              |                                   |                                   |                                     |                                     |
| Single Piece Rate                      | 0                                 | 0                                 | 0                                   | 0                                   |
| Commercial Standard:                   |                                   |                                   |                                     |                                     |
| Enhanced Carr Rte                      | -436                              | -474                              | -521                                | -520                                |
| Regular                                | -2,691                            | -3,059                            | -3,295                              | -3,218                              |
| Total Commercial                       | -3,127                            | -3,533                            | -3,816                              | -3,738                              |
| Aggregate Nonprofit:                   |                                   |                                   |                                     |                                     |
| Enhanced Carr Rte                      | -60                               | -65                               | -68                                 | -69                                 |
| Nonprofit                              | -484                              | -528                              | -565                                | -572                                |
| Total Aggregate Nonprof                | -544                              | -593                              | -632                                | -642                                |
| Total Standard (A)                     | -3,671                            | -4,126                            | -4,448                              | -4,380                              |
| <b>Standard Mail (B):</b>              |                                   |                                   |                                     |                                     |
| Parcels Zone Rate                      | -262                              | -308                              | -356                                | -360                                |
| Bound Pmt Matter                       | -30                               | -34                               | -38                                 | -31                                 |
| Special Standard                       | -44                               | -49                               | -53                                 | -54                                 |
| Library Mail                           | 27                                | 30                                | 33                                  | 32                                  |
| Total Standard (B)                     | -308                              | -361                              | -415                                | -413                                |
| U S Postal Service                     | 824                               | 837                               | 859                                 | 823                                 |
| Free Mail-Blind & Hndc<br>& Servicemen | -22                               | -24                               | -26                                 | -27                                 |
| International Mail                     | -65                               | -76                               | -81                                 | -82                                 |
| <b>Special Services:</b>               |                                   |                                   |                                     |                                     |
| Registry                               | -108                              | -108                              | -104                                | -102                                |
| Certified                              | -110                              | -127                              | -143                                | -137                                |
| Insurance                              | -8                                | -7                                | -8                                  | -8                                  |
| COD                                    | -4                                | -4                                | -4                                  | -4                                  |
| Special Delivery                       | 0                                 | 0                                 | 0                                   | 0                                   |
| Money Orders                           | -9                                | -12                               | -15                                 | -15                                 |
| Stamped Cards                          | 0                                 | 0                                 | 0                                   | 0                                   |
| Stamped Envelopes                      | 0                                 | 0                                 | 0                                   | 0                                   |
| Special Handling                       | -3                                | -3                                | -3                                  | -3                                  |
| Post Office Box                        | -88                               | -163                              | -226                                | -237                                |
| Other                                  | 788                               | 852                               | 902                                 | 900                                 |
| Total Spc Svcs                         | 480                               | 428                               | 399                                 | 394                                 |
| Total Volume Variable                  | 0                                 | 0                                 | 0                                   | 0                                   |
| Other                                  | 0                                 | 0                                 | 0                                   | 0                                   |
| Total Costs                            | 0                                 | 0                                 | 0                                   | 0                                   |

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2. The electronic files of Witness Kashani's Appendix A, specifically *apa99.xls*, show the adjustment of the cost reduction and other programs distribution keys for the Standard A migration adjustment at page *adjustedfy99dks*. That worksheet also shows that in components 1442, 1445, 1447, 1448, 1450, 1451, and 1453 there are adjustments to Standard B Library Rate. What is the reason for the adjustments to Standard B Library Rate in those aforementioned components? If this is an error please provide a corrected spreadsheet file *apa99.xls* and any other spreadsheet files that rely or depend on the output of a corrected *apa99.xls*.

**Comparison of Component 35 Cost Reductions  
Differences - USPS T-14 App. A and Roll-Forward  
Calculations  
(000)**

|                            | <u>FY 99</u> | <u>FY 2000</u> | <u>TYAR</u> |
|----------------------------|--------------|----------------|-------------|
| First-Class Mail:          |              |                |             |
| Single-Piece Letters       | 2            | -76            | 32          |
| Presort Letters            | 0            | 22             | -217        |
| Priority Mail              | 0            | 7              | -249        |
| Periodicals Regular Rate   | 0            | 44             | 104         |
| Standard A Commer. ECR     | 1            | 24             | 33          |
| Standard A Commer. Regular | 1            | 123            | 229         |
| Standard B Library Rate    | 0            | -105           | -223        |
| Total Volume Variable      | 0            | -396           | -173        |
| Total Other                | 0            | 199            | 175         |
| Total Costs                | 0            | -197           | 1           |

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Please explain how the differences in the cost reductions for component 35 could be so large in FY 2000 and the test year, specifically within the above noted classes and subclasses of mail. Provide any Workpapers, either electronic or hard copy to support your explanation.

**Response**

Upon further examination of Appendix A, I discovered several errors which have caused discrepancies in Priority Mail, Periodicals Regular Rate, Standard A Commercial, and Standard B Library Rate. The first source of the discrepancies is Appendix A, apa99.xls, spreadsheet adjustedfy99dks, which has been corrected by removing the adjustments for First-Class, Priority Mail, and Standard B, Library rates. This correction properly reflects the adjustments that were made in the rollforward. While the rollforward was intended to account for the migration of Standard A Single Piece to First-Class and Priority Mail for all components, the distribution key components 1439 through 1453 were adjusted only to remove Standard A Single Piece. Therefore, First-Class and Priority Mail distribution keys are slightly understated; however, the effect of these understatements is insignificant. The proper method of reflecting this migration in the aforementioned rollforward distribution keys is to include the migrated amounts for First-Class and Priority Mail in the VBL1 file in FY99rcc so that all of the cost components capture the Standard A Single Piece migration.

The second source of discrepancy comes from a data entry error in developing a distribution key for domestic air, component 142, while developing the volume effect in column AK of aa01ar.xls, FY01Ardks spreadsheet.

The discrepancies were further minimized by incorporating the following changes into the spreadsheets. In FY 2000, TYBR 2001 and TYAR 2001,

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column (24) was previously a calculated amount, but the spreadsheets now use component 1508 as it appears in the COBOL model. In the development of the distribution key for component 253, Total Segment 3 costs, the spreadsheet FY00dks now includes the amounts for Nonvolume Workload and Additional Workday effects. Also, the development of component 253, Total Segment 3 costs, in the abridged EXCEL format results in an understatement of the distributed cost reduction amounts. To better approximate the results of the COBOL model, the total cost reduction amount distributed on component 253 (-102,342 thousand) is multiplied by 1.003 and this recovers roughly 300 thousand dollars of cost reductions lost in the abridged EXCEL version.

Attached are the Appendix A-type spreadsheets for FY 1999, FY 2000, and the test year after rates that reflect the corrections. An electronic version of the spreadsheets is provided in the Question 2 directory of USPS-LR-I-330, Materials Provided in Response to POIR No. 10, Items 1 and 2. It should be noted that Appendix A is a more detailed representation of rollforward calculations than is available in the hardcopy provided in my workpapers; no other spreadsheet files rely or depend on the output of a corrected *apa99.xls*.

| Fiscal Year 1999                       | (1)     | (2)     | (3)    | (4)  | (5)    | (6)  | (7)  | (8)  | (9)     | (10)     | (11) | (12)    | (13)    | (14) |
|--|---------|---------|--------|------|--------|------|------|------|---------|----------|------|---------|---------|------|
| 1/ Amount distrib=>                    | -37,732 | -41,844 | -1,034 | 0    | -7,784 | 0    | 0    | -103 | -41,068 | -173,998 | 0    | -75,587 | -18,724 | 0    |
| 2/ Distrib Key=>                       | 35      | 904     | 1439   | 1440 | 1441   | 1442 | 1443 | 1444 | 1445    | 1446     | 1447 | 1448    | 1449    | 1450 |
| First-Class Mail:                      |         |         |        |      |        |      |      |      |         |          |      |         |         |      |
| Single-Piece Letters                   | -13,172 | 0       | -389   | 0    | -3,237 | 0    | 0    | -48  | -5,235  | -121,078 | 0    | -21,185 | -8,482  | 0    |
| Presort Letters                        | -3,476  | 0       | -266   | 0    | -1,947 | 0    | 0    | -1   | -455    | -24,631  | 0    | -2,069  | -2,281  | 0    |
| Single Piece Cards                     | -474    | 0       | -22    | 0    | -91    | 0    | 0    | -1   | 0       | -3,837   | 0    | -18     | -373    | 0    |
| Presort Prvt P Cs                      | -96     | 0       | -8     | 0    | -30    | 0    | 0    | 0    | 0       | -154     | 0    | 0       | -37     | 0    |
| Total First                            | -17,218 | 0       | -685   | 0    | -5,305 | 0    | 0    | -50  | -5,689  | -149,700 | 0    | -23,269 | -11,174 | 0    |
| Priority Mail                          | -1,722  | -41,844 | -7     | 0    | 0      | 0    | 0    | 0    | -2,145  | -178     | 0    | -2,228  | 0       | 0    |
| Express Mail                           | -254    | 0       | -1     | 0    | 0      | 0    | 0    | 0    | 0       | 0        | 0    | -73     | 0       | 0    |
| Mailgrams                              | 0       | 0       | 0      | 0    | 0      | 0    | 0    | 0    | 0       | 0        | 0    | 0       | 0       | 0    |
| Periodicals:                           |         |         |        |      |        |      |      |      |         |          |      |         |         |      |
| In-County                              | -33     | 0       | -2     | 0    | 0      | 0    | 0    | 0    | 0       | 0        | 0    | -344    | 0       | 0    |
| Outside County:                        |         |         |        |      |        |      |      |      |         |          |      |         |         |      |
| Regular                                | -1,542  | 0       | -84    | 0    | -8     | 0    | 0    | -1   | -2,491  | 0        | 0    | -10,560 | -7      | 0    |
| Nonprofit                              | -233    | 0       | -22    | 0    | -4     | 0    | 0    | -1   | -269    | -126     | 0    | -1,437  | 0       | 0    |
| Classroom                              | -13     | 0       | 0      | 0    | 0      | 0    | 0    | 0    | -29     | 0        | 0    | -91     | 0       | 0    |
| Total Second                           | -1,821  | 0       | -108   | 0    | -10    | 0    | 0    | -1   | -2,789  | -126     | 0    | -12,433 | -7      | 0    |
| Standard Mail (A):                     |         |         |        |      |        |      |      |      |         |          |      |         |         |      |
| Single Piece Rate                      | -87     | 0       | -7     | 0    | -8     | 0    | 0    | 0    | -119    | -143     | 0    | -180    | -21     | 0    |
| Commercial Standard                    |         |         |        |      |        |      |      |      |         |          |      |         |         |      |
| Enha Car Presort                       | -737    | 0       | -7     | 0    | -136   | 0    | 0    | 0    | -2,008  | -1,362   | 0    | -2,442  | -295    | 0    |
| Regu Other                             | -5,940  | 0       | -73    | 0    | -1,086 | 0    | 0    | -3   | -11,335 | -11,892  | 0    | -22,300 | -1,801  | 0    |
| Total Commercial                       | -6,678  | 0       | -80    | 0    | -1,222 | 0    | 0    | -3   | -13,342 | -13,255  | 0    | -24,742 | -1,896  | 0    |
| Aggregate Nonprofit:                   |         |         |        |      |        |      |      |      |         |          |      |         |         |      |
| Nonp Car Presort                       | -130    | 0       | -1     | 0    | -47    | 0    | 0    | 0    | -151    | -1,031   | 0    | -351    | -47     | 0    |
| Nonp Other                             | -1,120  | 0       | -16    | 0    | -323   | 0    | 0    | -1   | -1,471  | -4,178   | 0    | -2,769  | -557    | 0    |
| Total Aggreg Nonprofit                 | -1,250  | 0       | -18    | 0    | -370   | 0    | 0    | -1   | -1,622  | -5,209   | 0    | -3,120  | -604    | 0    |
| Total Standard (A)                     | -7,994  | 0       | -104   | 0    | -1,600 | 0    | 0    | -4   | -15,083 | -18,806  | 0    | -28,023 | -2,521  | 0    |
| Standard Mail (B)                      |         |         |        |      |        |      |      |      |         |          |      |         |         |      |
| Parcels Zone Rate                      | -638    | 0       | -1     | 0    | 0      | 0    | 0    | -1   | -530    | 0        | 0    | -76     | 0       | 0    |
| Bound Pmt Matter                       | -333    | 0       | -6     | 0    | 0      | 0    | 0    | 0    | -559    | 0        | 0    | -422    | -5      | 0    |
| Special Standard                       | -222    | 0       | -3     | 0    | -1     | 0    | 0    | 0    | -242    | 0        | 0    | -141    | 0       | 0    |
| Library Rate                           | -31     | 0       | 0      | 0    | 0      | 0    | 0    | 0    | -54     | 0        | 0    | -47     | 0       | 0    |
| Total Standard (B)                     | -1,224  | 0       | -10    | 0    | -1     | 0    | 0    | -1   | -1,384  | 0        | 0    | -686    | -5      | 0    |
| U S Postal Service                     | -344    | 0       | -48    | 0    | -10    | 0    | 0    | 0    | -239    | -291     | 0    | -285    | -25     | 0    |
| Free Mail-Blind & Hndc<br>& Servicemen | -39     | 0       | 0      | 0    | 0      | 0    | 0    | 0    | -178    | 0        | 0    | -16     | -6      | 0    |
| International Mail                     | -699    | 0       | -4     | 0    | -54    | 0    | 0    | -1   | -1,288  | -5,959   | 0    | -501    | -295    | 0    |
| Special Services:                      |         |         |        |      |        |      |      |      |         |          |      |         |         |      |
| Registry                               | -87     | 0       | 0      | 0    | 0      | 0    | 0    | 0    | -4      | 0        | 0    | -8      | 0       | 0    |
| Certified                              | -81     | 0       | 0      | 0    | 0      | 0    | 0    | 0    | 0       | 0        | 0    | 0       | 0       | 0    |
| Insurance                              | -8      | 0       | 0      | 0    | 0      | 0    | 0    | 0    | 0       | 0        | 0    | 0       | 0       | 0    |
| COD                                    | -2      | 0       | 0      | 0    | 0      | 0    | 0    | 0    | 0       | 0        | 0    | 0       | 0       | 0    |
| Special Delivery                       | 0       | 0       | 0      | 0    | 0      | 0    | 0    | 0    | 0       | 0        | 0    | 0       | 0       | 0    |
| Money Orders                           | -10     | 0       | 0      | 0    | 0      | 0    | 0    | 0    | 0       | 0        | 0    | 0       | 0       | 0    |
| Stamped Envelopes                      | 0       | 0       | 0      | 0    | 0      | 0    | 0    | 0    | 0       | 0        | 0    | 0       | 0       | 0    |
| Special Handling                       | -1      | 0       | 0      | 0    | 0      | 0    | 0    | 0    | 0       | 0        | 0    | 0       | -36     | 0    |
| Post Office Box                        | -7      | 0       | 0      | 0    | 0      | 0    | 0    | 0    | 0       | 0        | 0    | 0       | 0       | 0    |
| Other                                  | -108    | 0       | -43    | 0    | -4     | 0    | 0    | 0    | 0       | 0        | 0    | -117    | -29     | 0    |
| Total Spc Svcs                         | -302    | 0       | -44    | 0    | -4     | 0    | 0    | 0    | -4      | 0        | 0    | -127    | -64     | 0    |
| Volume Variable                        | -31,818 | -41,844 | -1,010 | 0    | -6,984 | 0    | 0    | -57  | -28,800 | -174,860 | 0    | -67,818 | -14,098 | 0    |
| Other                                  | -8,114  | 0       | -25    | 0    | -800   | 0    | 0    | -47  | -12,268 | 864      | 0    | -7,949  | -4,625  | 0    |
| Total Costs                            | -37,732 | -41,844 | -1,034 | 0    | -7,784 | 0    | 0    | -103 | -41,068 | -173,998 | 0    | -75,587 | -18,724 | 0    |

1/ App. A, pp.8-9, col (12) by Dist. Key  
2/ Appendix A, pp.8-9, col (2)

3/ Sum of cols (1) - (25)  
4/ USPS-T-14, WP-B, Table A, Table 6

5/ Col (26)-Col (25)

| Fiscal Year 1999                       | (15)   | (16) | (17) | (18) | (19) | (20) | (21) | (22) | (23) | (24) | (25) 3/<br>Comp 35 Red. | (26) 4/  | (27) 5/ |
|--|--------|------|------|------|------|------|------|------|------|------|-------------------------|----------|---------|
| 1/ Amount distrib=>                    | -9,918 | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -407,770                |          |         |
| 2/ Distrib Key=>                       | 1451   | 1452 | 1453 | 1454 | 1418 | 1419 | 1420 | 142  | 253  | 1508 |                         |          |         |
| First-Class Mail:                      |        |      |      |      |      |      |      |      |      |      |                         |          |         |
| Single-Piece Letters                   | -3,585 | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -176,409                | -176,411 | 2       |
| Presort Letters                        | -921   | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -36,047                 | -36,047  | 0       |
| Single Piece Cards                     | -139   | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -4,954                  | -4,955   | 1       |
| Presort Prvt P Cs                      | -29    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -354                    | -353     | -1      |
| Total First                            | -4,673 | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -217,763                | -217,766 | 3       |
| Priority Mail                          | -407   | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -48,529                 | -48,529  | 0       |
| Express Mail                           | -68    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -396                    | -396     | 0       |
| Mailgrams                              | -1     | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -1                      | -2       | 1       |
| Periodicals:                           |        |      |      |      |      |      |      |      |      |      |                         |          |         |
| In-County                              | -9     | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -389                    | -388     | -1      |
| Outside County:                        |        |      |      |      |      |      |      |      |      |      |                         |          |         |
| Regular                                | -397   | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -15,086                 | -15,086  | 0       |
| Nonprofit                              | -59    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -2,151                  | -2,150   | -1      |
| Classroom                              | -3     | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -137                    | -136     | -1      |
| Total Second                           | -469   | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -17,764                 | -17,760  | -4      |
| Standard Mail (A):                     |        |      |      |      |      |      |      |      |      |      |                         |          |         |
| Single Piece Rate                      | -16    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -541                    | -538     | -3      |
| Commercial Standard                    |        |      |      |      |      |      |      |      |      |      |                         |          |         |
| Enha Car Presort                       | -196   | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -7,184                  | -7,185   | 1       |
| Regu Other                             | -1,506 | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -55,736                 | -55,737  | 1       |
| Total Commercial                       | -1,702 | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -62,920                 | -62,922  | 2       |
| Aggregate Nonprofit:                   |        |      |      |      |      |      |      |      |      |      |                         |          |         |
| Nonp Car Presort                       | -31    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -1,789                  | -1,789   | 0       |
| Nonp Other                             | -299   | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -10,734                 | -10,735  | 1       |
| Total Aggreg Nonprofit                 | -330   | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -12,523                 | -12,524  | 1       |
| Total Standard (A)                     | -2,048 | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -75,984                 | -75,984  | 0       |
| Standard Mail (B)                      |        |      |      |      |      |      |      |      |      |      |                         |          |         |
| Parcels Zone Rate                      | -89    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -1,313                  | -1,314   | 1       |
| Bound Pmt Matter                       | -40    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -1,364                  | -1,365   | 1       |
| Special Standard                       | -23    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -632                    | -632     | 0       |
| Library Rate                           | -5     | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -137                    | -137     | 0       |
| Total Standard (B)                     | -138   | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -3,448                  | -3,448   | 2       |
| U S Postal Service                     | -73    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -1,294                  | -1,296   | 2       |
| Free Mail-Blind & Hndc<br>& Servicemen | -8     | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -247                    | -247     | 0       |
| International Mail                     | -138   | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -8,940                  | -8,938   | -2      |
| Special Services:                      |        |      |      |      |      |      |      |      |      |      |                         |          |         |
| Registry                               | -82    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -183                    | -182     | -1      |
| Certified                              | -46    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -127                    | -127     | 0       |
| Insurance                              | -2     | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -7                      | -8       | 1       |
| COD                                    | -2     | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -4                      | -4       | 0       |
| Special Delivery                       | 0      | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0                       | 0        | 0       |
| Money Orders                           | 0      | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -10                     | -10      | 0       |
| Stamped Envelopes                      | 0      | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0                       | 0        | 0       |
| Special Handling                       | -2     | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -39                     | -38      | -1      |
| Post Office Box                        | 0      | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -7                      | -7       | 0       |
| Other                                  | -79    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -380                    | -380     | 0       |
| Total Spc Svcs                         | -213   | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -757                    | -756     | -1      |
| Volume Variable                        | -8,233 | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -375,122                | -375,122 | 0       |
| Other                                  | -1,685 | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -32,648                 | -32,648  | 0       |
| Total Costs                            | -9,918 | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | -407,770                | -407,770 | 0       |

| Fiscal Year 2000                        | (1)     | (2) | (3)  | (4)  | (5)     | (6)  | (7)    | (8)    | (9)     | (10)    | (11) | (12)    | (13) | (14) |
|---|---------|-----|------|------|---------|------|--------|--------|---------|---------|------|---------|------|------|
| 1/ Amount distrib=>                     | -66,936 | 0   | -862 | 0    | -42,057 | 0    | -3,473 | -1,454 | -52,477 | -87,189 | 0    | -41,788 | 0    | 0    |
| 2/ Distrib Key=>                        | 35      | 904 | 1439 | 1440 | 1441    | 1442 | 1443   | 1444   | 1445    | 1446    | 1447 | 1448    | 1449 | 1450 |
| First-Class Mail:                       |         |     |      |      |         |      |        |        |         |         |      |         |      |      |
| Single-Piece Letters                    | -22,819 | 0   | -320 | 0    | -17,074 | 0    | -1,726 | -665   | -6,536  | -59,893 | 0    | -11,428 | 0    | 0    |
| Presort Letters                         | -6,373  | 0   | -231 | 0    | -10,828 | 0    | -39    | -8     | -599    | -12,844 | 0    | -1,176  | 0    | 0    |
| Single Piece Cards                      | -826    | 0   | -18  | 0    | -483    | 0    | -50    | -19    | 0       | -1,905  | 0    | -8      | 0    | 0    |
| Presort Prvt P Cs                       | -181    | 0   | -7   | 0    | -168    | 0    | 0      | 0      | 0       | -81     | 0    | 0       | 0    | 0    |
| Total First                             | -30,200 | 0   | -576 | 0    | -28,552 | 0    | -1,814 | -693   | -7,135  | -74,722 | 0    | -12,613 | 0    | 0    |
| Priority Mail                           | -2,942  | 0   | -6   | 0    | 0       | 0    | -2     | -6     | -2,748  | -90     | 0    | -1,232  | 0    | 0    |
| Express Mail                            | -459    | 0   | -1   | 0    | 0       | 0    | 0      | 0      | 0       | 0       | 0    | -40     | 0    | 0    |
| Mailgrams                               | -1      | 0   | 0    | 0    | 0       | 0    | 0      | 0      | 0       | 0       | 0    | 0       | 0    | 0    |
| Periodicals:                            |         |     |      |      |         |      |        |        |         |         |      |         |      |      |
| In-County                               | -58     | 0   | -1   | 0    | 0       | 0    | 0      | 0      | 0       | 0       | 0    | -186    | 0    | 0    |
| Outside County:                         |         |     |      |      |         |      |        |        |         |         |      |         |      |      |
| Regular                                 | -2,727  | 0   | -70  | 0    | -34     | 0    | -2     | -11    | -3,163  | 0       | 0    | -5,794  | 0    | 0    |
| Nonprofit                               | -409    | 0   | -19  | 0    | -22     | 0    | 0      | -8     | -339    | -63     | 0    | -782    | 0    | 0    |
| Classroom                               | -23     | 0   | 0    | 0    | 0       | 0    | 0      | 0      | -35     | 0       | 0    | -48     | 0    | 0    |
| Total Second                            | -3,217  | 0   | -90  | 0    | -56     | 0    | -2     | -19    | -3,538  | -63     | 0    | -6,611  | 0    | 0    |
| Standard Mail (A):                      |         |     |      |      |         |      |        |        |         |         |      |         |      |      |
| Single Piece Rate                       | 0       | 0   | 0    | 0    | 0       | 0    | 0      | 0      | 0       | 0       | 0    | 0       | 0    | 0    |
| Commercial Standard                     |         |     |      |      |         |      |        |        |         |         |      |         |      |      |
| Enhanced Carr Rte                       | -1,283  | 0   | -5   | 0    | -715    | 0    | 0      | 0      | -2,507  | -674    | 0    | -1,317  | 0    | 0    |
| Regular                                 | -11,079 | 0   | -84  | 0    | -6,134  | 0    | -20    | -51    | -15,153 | -6,298  | 0    | -12,879 | 0    | 0    |
| Total Commercial                        | -12,362 | 0   | -70  | 0    | -6,850  | 0    | -20    | -51    | -17,660 | -6,972  | 0    | -14,197 | 0    | 0    |
| Aggregate Nonprofit:                    |         |     |      |      |         |      |        |        |         |         |      |         |      |      |
| Nonprofit Enh Carr Rte                  | -227    | 0   | -1   | 0    | -249    | 0    | -2     | 0      | -191    | -518    | 0    | -192    | 0    | 0    |
| Nonprofit                               | -2,009  | 0   | -14  | 0    | -1,757  | 0    | 0      | -7     | -1,892  | -2,128  | 0    | -1,638  | 0    | 0    |
| Total Aggreg Nonprofit                  | -2,236  | 0   | -15  | 0    | -2,006  | 0    | -2     | -7     | -2,083  | -2,646  | 0    | -1,731  | 0    | 0    |
| Total Standard (A)                      | -14,598 | 0   | -85  | 0    | -8,856  | 0    | -21    | -58    | -19,743 | -9,618  | 0    | -15,927 | 0    | 0    |
| Standard Mail (B)                       |         |     |      |      |         |      |        |        |         |         |      |         |      |      |
| Parcels Zone Rate                       | -1,234  | 0   | -1   | 0    | 0       | 0    | 0      | -10    | -721    | 0       | 0    | -45     | 0    | 0    |
| Bound Pmt Matter                        | -806    | 0   | -5   | 0    | 0       | 0    | 0      | 0      | -719    | 0       | 0    | -234    | 0    | 0    |
| Special Standard                        | -406    | 0   | -2   | 0    | -7      | 0    | 0      | 0      | -312    | 0       | 0    | -79     | 0    | 0    |
| Library Rate                            | -55     | 0   | 0    | 0    | 0       | 0    | 0      | 0      | -69     | 0       | 0    | -26     | 0    | 0    |
| Total Standard (B)                      | -2,302  | 0   | -8   | 0    | -7      | 0    | 0      | -10    | -1,821  | 0       | 0    | -383    | 0    | 0    |
| U S Postal Service                      | -572    | 0   | -37  | 0    | -47     | 0    | -8     | 0      | -281    | -135    | 0    | -135    | 0    | 0    |
| Free Mail--Blind & Hndc<br>& Servicemen | -71     | 0   | 0    | 0    | 0       | 0    | -2     | 0      | -230    | 0       | 0    | -9      | 0    | 0    |
| International Mail                      | -1,232  | 0   | -3   | 0    | -291    | 0    | -15    | -13    | -1,630  | -2,988  | 0    | -274    | 0    | 0    |
| Special Services:                       |         |     |      |      |         |      |        |        |         |         |      |         |      |      |
| Registry                                | -143    | 0   | 0    | 0    | 0       | 0    | 0      | 0      | -5      | 0       | 0    | -5      | 0    | 0    |
| Certified                               | -151    | 0   | 0    | 0    | 0       | 0    | 0      | 0      | 0       | 0       | 0    | 0       | 0    | 0    |
| Insurance                               | -9      | 0   | 0    | 0    | 0       | 0    | 0      | 0      | 0       | 0       | 0    | 0       | 0    | 0    |
| COD                                     | -3      | 0   | 0    | 0    | 0       | 0    | 0      | 0      | 0       | 0       | 0    | 0       | 0    | 0    |
| Special Delivery                        | 0       | 0   | 0    | 0    | 0       | 0    | 0      | 0      | 0       | 0       | 0    | 0       | 0    | 0    |
| Money Orders                            | -18     | 0   | 0    | 0    | 0       | 0    | 0      | 0      | 0       | 0       | 0    | 0       | 0    | 0    |
| Stamped Envelopes                       | 0       | 0   | 0    | 0    | 0       | 0    | 0      | 0      | 0       | 0       | 0    | 0       | 0    | 0    |
| Special Handling                        | -2      | 0   | 0    | 0    | 0       | 0    | 0      | 0      | 0       | 0       | 0    | 0       | 0    | 0    |
| Post Office Box                         | -13     | 0   | 0    | 0    | 0       | 0    | 0      | 0      | 0       | 0       | 0    | 0       | 0    | 0    |
| Other                                   | -199    | 0   | -36  | 0    | -19     | 0    | -34    | 0      | 0       | 0       | 0    | -63     | 0    | 0    |
| Total Spc Svcs                          | -539    | 0   | -36  | 0    | -19     | 0    | -34    | 0      | -5      | 0       | 0    | -68     | 0    | 0    |
| Volume Variable                         | -56,131 | 0   | -841 | 0    | -37,529 | 0    | -1,899 | -799   | -37,130 | -87,617 | 0    | -37,492 | 0    | 0    |
| Other                                   | -10,805 | 0   | -20  | 0    | -4,228  | 0    | -1,575 | -865   | -15,347 | 428     | 0    | -4,296  | 0    | 0    |
| Total Costs                             | -66,936 | 0   | -862 | 0    | -42,057 | 0    | -3,473 | -1,454 | -52,477 | -87,189 | 0    | -41,788 | 0    | 0    |

1/ App. A, pp.16-17, col (12) by Dist. Key  
2/ Appendix A, pp.16-17, col (2)

3/ Sum of cols (2) - (25)  
4/ USPS-T-14, WP-E, Table A, Table 6, pp 233-234  
5/ Col (26)-Col (25)

| Fiscal Year 2000                       | (15)    | (16) | (17) | (18) | (19) | (20) | (21) | (22)   | (23)     | (24)   | (25) 3/<br>Comp 35 Red. | (26) 4/  | (27) 5/ |
|--|---------|------|------|------|------|------|------|--------|----------|--------|-------------------------|----------|---------|
| 1/ Amount distrib=>                    | -21,648 | 0    | 0    | 0    | 0    | 0    | 0    | -9,478 | -102,342 | -9,235 | -336,596                |          |         |
| 2/ Distrib Key=>                       | 1451    | 1452 | 1453 | 1454 | 1418 | 1419 | 1420 | 142    | 253      | 1508   |                         |          |         |
| First-Class Mail:                      |         |      |      |      |      |      |      |        |          |        |                         |          |         |
| Single-Piece Letters                   | -7,687  | 0    | 0    | 0    | 0    | 0    | 0    | -2,000 | -27,994  | -4,020 | -182,182                | -182,208 | 46      |
| Presort Letters                        | -2,082  | 0    | 0    | 0    | 0    | 0    | 0    | -1,949 | -7,819   | -2,123 | -46,070                 | -46,069  | -1      |
| Single Piece Cards                     | -299    | 0    | 0    | 0    | 0    | 0    | 0    | -34    | -1,013   | -101   | -4,758                  | -4,757   | 1       |
| Presort Pmt P Cs                       | -67     | 0    | 0    | 0    | 0    | 0    | 0    | -33    | -222     | -40    | -799                    | -798     | -1      |
| Total First                            | -10,134 | 0    | 0    | 0    | 0    | 0    | 0    | -4,016 | -37,048  | -6,284 | -213,767                | -213,832 | 45      |
| Priority Mail                          | -894    | 0    | 0    | 0    | 0    | 0    | 0    | -3,111 | -3,609   | -2     | -14,841                 | -14,844  | 3       |
| Express Mail                           | -149    | 0    | 0    | 0    | 0    | 0    | 0    | -223   | -563     | 0      | -1,436                  | -1,436   | 0       |
| Mailgrams                              | -2      | 0    | 0    | 0    | 0    | 0    | 0    | 0      | -1       | 0      | -3                      | -4       | 1       |
| Periodicals:                           |         |      |      |      |      |      |      |        |          |        |                         |          |         |
| In-County                              | -20     | 0    | 0    | 0    | 0    | 0    | 0    | 0      | -71      | 0      | -337                    | -338     | -1      |
| Outside County:                        |         |      |      |      |      |      |      |        |          |        |                         |          |         |
| Regular                                | -865    | 0    | 0    | 0    | 0    | 0    | 0    | -152   | -3,345   | -21    | -18,185                 | -18,189  | 4       |
| Nonprofit                              | -128    | 0    | 0    | 0    | 0    | 0    | 0    | -29    | -502     | -4     | -2,304                  | -2,304   | 0       |
| Classroom                              | -7      | 0    | 0    | 0    | 0    | 0    | 0    | -1     | -28      | -1     | -143                    | -144     | 1       |
| Total Second                           | -1,020  | 0    | 0    | 0    | 0    | 0    | 0    | -182   | -3,946   | -26    | -18,969                 | -18,973  | 4       |
| Standard Mail (A):                     |         |      |      |      |      |      |      |        |          |        |                         |          |         |
| Single Piece Rate                      | 0       | 0    | 0    | 0    | 0    | 0    | 0    | 0      | 0        | 0      | 0                       | 0        | 0       |
| Commercial Standard                    |         |      |      |      |      |      |      |        |          |        |                         |          |         |
| Enhanced Carr Rte                      | -421    | 0    | 0    | 0    | 0    | 0    | 0    | -2     | -1,574   | -165   | -8,665                  | -8,667   | 2       |
| Regular                                | -3,457  | 0    | 0    | 0    | 0    | 0    | 0    | -152   | -13,592  | -1,309 | -70,189                 | -70,193  | 4       |
| Total Commercial                       | -3,878  | 0    | 0    | 0    | 0    | 0    | 0    | -154   | -15,166  | -1,475 | -78,853                 | -78,860  | 7       |
| Aggregate Nonprofit:                   |         |      |      |      |      |      |      |        |          |        |                         |          |         |
| Nonprofit Enh Carr Rte                 | -66     | 0    | 0    | 0    | 0    | 0    | 0    | 0      | -279     | -48    | -1,776                  | -1,777   | 1       |
| Nonprofit                              | -680    | 0    | 0    | 0    | 0    | 0    | 0    | -43    | -2,464   | -353   | -12,865                 | -12,869  | 4       |
| Total Aggreg Nonprofit                 | -728    | 0    | 0    | 0    | 0    | 0    | 0    | -43    | -2,743   | -401   | -14,841                 | -14,846  | 5       |
| Total Standard (A)                     | -4,607  | 0    | 0    | 0    | 0    | 0    | 0    | -197   | -17,908  | -1,876 | -93,495                 | -93,506  | 11      |
| Standard Mail (B)                      |         |      |      |      |      |      |      |        |          |        |                         |          |         |
| Parcels Zone Rate                      | -160    | 0    | 0    | 0    | 0    | 0    | 0    | -86    | -1,514   | -1     | -3,773                  | -3,774   | 1       |
| Bound Pmt Matter                       | -88     | 0    | 0    | 0    | 0    | 0    | 0    | -15    | -743     | 0      | -2,411                  | -2,411   | 0       |
| Special Standard                       | -50     | 0    | 0    | 0    | 0    | 0    | 0    | -7     | -499     | -2     | -1,364                  | -1,364   | 0       |
| Library Rate                           | -11     | 0    | 0    | 0    | 0    | 0    | 0    | -2     | -67      | 0      | -230                    | -230     | 0       |
| Total Standard (B)                     | -309    | 0    | 0    | 0    | 0    | 0    | 0    | -110   | -2,824   | -3     | -7,778                  | -7,779   | 1       |
| U S Postal Service                     | -147    | 0    | 0    | 0    | 0    | 0    | 0    | -11    | -702     | -15    | -2,090                  | -2,093   | 3       |
| Free Mail-Blind & Hndc<br>& Servicemen | -17     | 0    | 0    | 0    | 0    | 0    | 0    | -1     | -87      | 0      | -417                    | -417     | 0       |
| International Mail                     | -301    | 0    | 0    | 0    | 0    | 0    | 0    | -188   | -1,511   | -79    | -8,525                  | -8,525   | 0       |
| Special Services:                      |         |      |      |      |      |      |      |        |          |        |                         |          |         |
| Registry                               | -164    | 0    | 0    | 0    | 0    | 0    | 0    | 0      | -176     | 0      | -492                    | -493     | 1       |
| Certified                              | -105    | 0    | 0    | 0    | 0    | 0    | 0    | 0      | -185     | 0      | -441                    | -441     | 0       |
| Insurance                              | -3      | 0    | 0    | 0    | 0    | 0    | 0    | 0      | -12      | 0      | -24                     | -24      | 0       |
| COD                                    | -4      | 0    | 0    | 0    | 0    | 0    | 0    | 0      | -3       | 0      | -10                     | -10      | 0       |
| Special Delivery                       | 0       | 0    | 0    | 0    | 0    | 0    | 0    | 0      | 0        | 0      | 0                       | 0        | 0       |
| Money Orders                           | 0       | 0    | 0    | 0    | 0    | 0    | 0    | 0      | -22      | 0      | -40                     | -40      | 0       |
| Stamped Envelopes                      | 0       | 0    | 0    | 0    | 0    | 0    | 0    | 0      | -1       | 0      | -1                      | -1       | 0       |
| Special Handling                       | -3      | 0    | 0    | 0    | 0    | 0    | 0    | 0      | -3       | 0      | -8                      | -8       | 0       |
| Post Office Box                        | 0       | 0    | 0    | 0    | 0    | 0    | 0    | 0      | -17      | 0      | -30                     | -31      | 1       |
| Other                                  | -169    | 0    | 0    | 0    | 0    | 0    | 0    | 0      | -244     | -7     | -771                    | -772     | 1       |
| Total Spc Svcs                         | -448    | 0    | 0    | 0    | 0    | 0    | 0    | 0      | -661     | -7     | -1,818                  | -1,820   | 2       |
| Volume Variable                        | -18,029 | 0    | 0    | 0    | 0    | 0    | 0    | -8,038 | -68,880  | -8,293 | -362,959                | -363,029 | 70      |
| Other                                  | -3,619  | 0    | 0    | 0    | 0    | 0    | 0    | -1,439 | -13,255  | -942   | -55,752                 | -55,769  | 17      |
| Total Costs                            | -21,648 | 0    | 0    | 0    | 0    | 0    | 0    | -9,478 | -82,114  | -9,235 | -418,711                | -418,796 | 87      |

| Test Year 2001 Before Rates            | (1)    | (2) | (3)  | (4)  | (5)     | (6)     | (7)     | (8)  | (9)    | (10)    | (11) | (12)     | (13) | (14) |
|--|--------|-----|------|------|---------|---------|---------|------|--------|---------|------|----------|------|------|
| 1/ Amount distrib=>                    | -8,485 | 0   | 0    | 0    | -34,445 | -37,974 | -17,167 | -224 | -5,181 | -40,186 | 0    | -218,993 | 0    | -364 |
| 2/ Distrib Key=>                       | 35     | 904 | 1439 | 1440 | 1441    | 1442    | 1443    | 1444 | 1445   | 1446    | 1447 | 1448     | 1449 | 1450 |
| First-Class Mail:                      |        |     |      |      |         |         |         |      |        |         |      |          |      |      |
| Single-Piece Letters                   | -2,606 | 0   | 0    | 0    | -13,682 | -14,370 | -8,487  | -102 | -629   | -27,265 | 0    | -58,595  | 0    | -2   |
| Presort Letters                        | -824   | 0   | 0    | 0    | -9,132  | -5,052  | -200    | -1   | -61    | -5,154  | 0    | -5,349   | 0    | 0    |
| Single Piece Cards                     | -103   | 0   | 0    | 0    | -390    | -500    | -246    | -3   | 0      | -873    | 0    | -44      | 0    | 0    |
| Presort Prvt P Cs                      | -24    | 0   | 0    | 0    | -143    | -169    | 0       | 0    | 0      | -39     | 0    | 0        | 0    | 0    |
| Total First                            | -3,757 | 0   | 0    | 0    | -23,347 | -20,090 | -8,934  | -106 | -689   | -34,331 | 0    | -64,988  | 0    | -2   |
| Priority Mail                          | -434   | 0   | 0    | 0    | 0       | -2,160  | -9      | -1   | -291   | -45     | 0    | -8,964   | 0    | -2   |
| Express Mail                           | -59    | 0   | 0    | 0    | 0       | -297    | 0       | 0    | 0      | 0       | 0    | -214     | 0    | 0    |
| Mailgrams                              | 0      | 0   | 0    | 0    | 0       | 0       | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Periodicals:                           |        |     |      |      |         |         |         |      |        |         |      |          |      |      |
| In-County                              | -7     | 0   | 0    | 0    | 0       | -76     | 0       | 0    | 0      | 0       | 0    | -939     | 0    | 0    |
| Outside County:                        |        |     |      |      |         |         |         |      |        |         |      |          |      |      |
| Regular                                | -344   | 0   | 0    | 0    | -28     | -2,051  | -10     | -2   | -311   | 0       | 0    | -30,328  | 0    | -12  |
| Nonprofit                              | -50    | 0   | 0    | 0    | -18     | -320    | 0       | -1   | -32    | -28     | 0    | -3,974   | 0    | -3   |
| Classroom                              | -3     | 0   | 0    | 0    | 0       | -18     | 0       | 0    | -3     | 0       | 0    | -242     | 0    | 0    |
| Total Second                           | -404   | 0   | 0    | 0    | -45     | -2,464  | -10     | -3   | -346   | -28     | 0    | -35,483  | 0    | -15  |
| Standard Mail (A):                     |        |     |      |      |         |         |         |      |        |         |      |          |      |      |
| Single Piece Rate                      | 0      | 0   | 0    | 0    | 0       | 0       | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Commercial Standard                    |        |     |      |      |         |         |         |      |        |         |      |          |      |      |
| Enhanced Carr Rte                      | -164   | 0   | 0    | 0    | -595    | -1,196  | 0       | 0    | -250   | -318    | 0    | -7,010   | 0    | -8   |
| Regular                                | -1,417 | 0   | 0    | 0    | -5,091  | -7,655  | -100    | -8   | -1,510 | -2,970  | 0    | -68,395  | 0    | -156 |
| Total Commercial                       | -1,581 | 0   | 0    | 0    | -5,686  | -8,851  | -100    | -8   | -1,760 | -3,288  | 0    | -75,405  | 0    | -162 |
| Aggregate Nonprofit:                   |        |     |      |      |         |         |         |      |        |         |      |          |      |      |
| Nonprofit Enh Carr Rt                  | -28    | 0   | 0    | 0    | -198    | -146    | -8      | 0    | -18    | -234    | 0    | -978     | 0    | -3   |
| Nonprofit                              | -256   | 0   | 0    | 0    | -1,452  | -1,303  | 0       | -1   | -188   | -1,000  | 0    | -8,138   | 0    | -17  |
| Total Aggreg Nonprofit                 | -283   | 0   | 0    | 0    | -1,651  | -1,448  | -8      | -1   | -206   | -1,233  | 0    | -9,116   | 0    | -20  |
| Total Standard (A)                     | -1,864 | 0   | 0    | 0    | -7,337  | -10,299 | -108    | -9   | -1,966 | -4,521  | 0    | -84,521  | 0    | -182 |
| Standard Mail (B)                      |        |     |      |      |         |         |         |      |        |         |      |          |      |      |
| Parcels Zone Rate                      | -170   | 0   | 0    | 0    | 0       | -691    | 0       | -2   | -76    | 0       | 0    | -252     | 0    | -67  |
| Bound Prnt Matter                      | -81    | 0   | 0    | 0    | 0       | -346    | 0       | 0    | -74    | 0       | 0    | -1,289   | 0    | -32  |
| Special Standard                       | -52    | 0   | 0    | 0    | -8      | -170    | 0       | 0    | -31    | 0       | 0    | -411     | 0    | -25  |
| Library Rate                           | -7     | 0   | 0    | 0    | 0       | -38     | 0       | 0    | -7     | 0       | 0    | -136     | 0    | -2   |
| Total Standard (B)                     | -310   | 0   | 0    | 0    | -8      | -1,245  | 0       | -2   | -188   | 0       | 0    | -2,087   | 0    | -127 |
| U S Postal Service                     | -70    | 0   | 0    | 0    | -37     | -438    | -37     | 0    | -26    | -60     | 0    | -675     | 0    | -8   |
| Free Mail-Blind & Hndc<br>& Servicemen | -9     | 0   | 0    | 0    | 0       | -41     | -10     | 0    | -23    | 0       | 0    | -46      | 0    | -1   |
| International Mail                     | -155   | 0   | 0    | 0    | -239    | -234    | -77     | -2   | -161   | -1,396  | 0    | -1,443   | 0    | -18  |
| Special Services:                      |        |     |      |      |         |         |         |      |        |         |      |          |      |      |
| Registry                               | -16    | 0   | 0    | 0    | 0       | -51     | 0       | 0    | 0      | 0       | 0    | -22      | 0    | 0    |
| Certified                              | -20    | 0   | 0    | 0    | 0       | -340    | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Insurance                              | -1     | 0   | 0    | 0    | 0       | -20     | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| COD                                    | 0      | 0   | 0    | 0    | 0       | -5      | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Special Delivery                       | 0      | 0   | 0    | 0    | 0       | 0       | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Money Orders                           | -2     | 0   | 0    | 0    | 0       | -41     | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Stamped Envelopes                      | 0      | 0   | 0    | 0    | 0       | -1      | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Special Handling                       | 0      | 0   | 0    | 0    | 0       | 0       | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Post Office Box                        | -2     | 0   | 0    | 0    | 0       | -31     | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Other                                  | -27    | 0   | 0    | 0    | -16     | -214    | -169    | 0    | 0      | 0       | 0    | -328     | 0    | 0    |
| Total Spc Svcs                         | -69    | 0   | 0    | 0    | -16     | -704    | -169    | 0    | 0      | 0       | 0    | -351     | 0    | -1   |
| Volume Variable                        | -7,133 | 0   | 0    | 0    | -31,027 | -37,974 | -9,355  | -123 | -3,892 | -40,383 | 0    | -198,772 | 0    | -357 |
| Other                                  | -1,353 | 0   | 0    | 0    | -3,418  | 0       | -7,812  | -101 | -1,489 | 197     | 0    | -22,221  | 0    | -7   |
| Total Costs                            | -8,485 | 0   | 0    | 0    | -34,445 | -37,974 | -17,167 | -224 | -5,181 | -40,186 | 0    | -218,993 | 0    | -364 |

1/ App. A, pp.24-25, col (12) by Dist. Key  
2/ Appendix A, pp.24-25, col (2)

3/ Sum of cols (2) - (25)      5/ Col (16)-Col (15)  
4/ USPS-T-14, WP-G, Table A, Table 6, pp. 233-234

| Test Year 2001 Before Rates             | (15)    | (16) | (17)   | (18) | (19)   | (20) | (21) | (22)    | (23) | (24)    | (25) 3/<br>Comp 35 Red. | (26) 4/  | (27) 5/ |
|---|---------|------|--------|------|--------|------|------|---------|------|---------|-------------------------|----------|---------|
| 1/ Amount distrib=>                     | -49,876 | 0    | -1,372 | 0    | -7,815 | 0    | 0    | -14,282 | 0    | -37,162 | -473,525                |          |         |
| 2/ Distrib Key=>                        | 1451    | 1452 | 1453   | 1454 | 1418   | 1419 | 1420 | 142     | 253  | 1508    |                         |          |         |
| First-Class Mail:                       |         |      |        |      |        |      |      |         |      |         |                         |          |         |
| Single-Piece Letters                    | -17,354 | 0    | -54    | 0    | 0      | 0    | 0    | -2,871  | 0    | -16,000 | -162,217                | -162,293 | 76      |
| Presort Letters                         | -4,947  | 0    | -15    | 0    | 0      | 0    | 0    | -2,944  | 0    | -8,675  | -44,356                 | -44,308  | -48     |
| Single Piece Cards                      | -679    | 0    | 0      | 0    | 0      | 0    | 0    | -49     | 0    | -403    | -3,290                  | -3,292   | 2       |
| Presort Prvt P Cs                       | -159    | 0    | 0      | 0    | 0      | 0    | 0    | -50     | 0    | -165    | -760                    | -748     | -2      |
| Total First                             | -23,140 | 0    | -70    | 0    | 0      | 0    | 0    | -5,914  | 0    | -25,244 | -210,612                | -210,641 | 29      |
| Priority Mail                           | -2,226  | 0    | -60    | 0    | 0      | 0    | 0    | -4,625  | 0    | -6      | -17,127                 | -17,132  | 5       |
| Express Mail                            | -349    | 0    | -1     | 0    | 0      | 0    | 0    | -331    | 0    | 0       | -1,251                  | -1,251   | 0       |
| Mailgrams                               | -3      | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -4                      | -4       | 0       |
| Periodicals:                            |         |      |        |      |        |      |      |         |      |         |                         |          |         |
| In-County                               | -45     | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -1,067                  | -1,067   | 0       |
| Outside County:                         |         |      |        |      |        |      |      |         |      |         |                         |          |         |
| Regular                                 | -1,994  | 0    | -18    | 0    | 0      | 0    | 0    | -222    | 0    | -86     | -35,406                 | -35,407  | 1       |
| Nonprofit                               | -287    | 0    | -8     | 0    | 0      | 0    | 0    | -41     | 0    | -16     | -4,779                  | -4,778   | -1      |
| Classroom                               | -15     | 0    | 0      | 0    | 0      | 0    | 0    | -2      | 0    | -3      | -286                    | -286     | 1       |
| Total Second                            | -2,341  | 0    | -26    | 0    | 0      | 0    | 0    | -265    | 0    | -105    | -41,537                 | -41,538  | 1       |
| Standard Mail (A):                      |         |      |        |      |        |      |      |         |      |         |                         |          |         |
| Single Piece Rate                       | 0       | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | 0                       | 0        | 0       |
| Commercial Standard                     |         |      |        |      |        |      |      |         |      |         |                         |          |         |
| Enhanced Carr Rte                       | -987    | 0    | -19    | 0    | 0      | 0    | 0    | -4      | 0    | -666    | -11,218                 | -11,217  | -1      |
| Regular                                 | -8,083  | 0    | -485   | 0    | 0      | 0    | 0    | -226    | 0    | -5,334  | -101,427                | -101,405 | -22     |
| Total Commercial                        | -9,070  | 0    | -504   | 0    | 0      | 0    | 0    | -229    | 0    | -6,001  | -112,646                | -112,622 | -24     |
| Aggregate Nonprofit:                    |         |      |        |      |        |      |      |         |      |         |                         |          |         |
| Nonprofit Enh Carr Rt                   | -152    | 0    | -9     | 0    | 0      | 0    | 0    | 0       | 0    | -193    | -1,967                  | -1,969   | 2       |
| Nonprofit                               | -1,536  | 0    | -26    | 0    | 0      | 0    | 0    | -63     | 0    | -1,425  | -15,408                 | -15,404  | -4      |
| Total Aggreg Nonprofit                  | -1,689  | 0    | -35    | 0    | 0      | 0    | 0    | -63     | 0    | -1,618  | -17,375                 | -17,373  | -2      |
| Total Standard (A)                      | -10,761 | 0    | -539   | 0    | 0      | 0    | 0    | -293    | 0    | -7,619  | -130,020                | -129,995 | -25     |
| Standard Mail (B)                       |         |      |        |      |        |      |      |         |      |         |                         |          |         |
| Parcels Zone Rate                       | -398    | 0    | -246   | 0    | -7,815 | 0    | 0    | -136    | 0    | -6      | -9,659                  | -9,660   | 1       |
| Bound Prnt Matter                       | -212    | 0    | -186   | 0    | 0      | 0    | 0    | -24     | 0    | -1      | -2,244                  | -2,244   | 0       |
| Special Standard                        | -115    | 0    | -140   | 0    | 0      | 0    | 0    | -10     | 0    | -8      | -966                    | -968     | 2       |
| Library Rate                            | -26     | 0    | -16    | 0    | 0      | 0    | 0    | -3      | 0    | 0       | -235                    | -236     | 1       |
| Total Standard (B)                      | -751    | 0    | -588   | 0    | -7,815 | 0    | 0    | -173    | 0    | -14     | -13,305                 | -13,308  | 3       |
| U S Postal Service                      | -325    | 0    | -24    | 0    | 0      | 0    | 0    | -15     | 0    | -60     | -1,777                  | -1,778   | 1       |
| Free Mail--Blind & Hndc<br>& Servicemen | -40     | 0    | -7     | 0    | 0      | 0    | 0    | -1      | 0    | 0       | -180                    | -178     | -2      |
| International Mail                      | -697    | 0    | -56    | 0    | 0      | 0    | 0    | -276    | 0    | -323    | -5,077                  | -5,077   | 0       |
| Special Services:                       |         |      |        |      |        |      |      |         |      |         |                         |          |         |
| Registry                                | -340    | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -430                    | -429     | -1      |
| Certified                               | -251    | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -611                    | -611     | 0       |
| Insurance                               | -8      | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -29                     | -29      | 0       |
| COD                                     | -9      | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -14                     | -14      | 0       |
| Special Delivery                        | 0       | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | 0                       | 0        | 0       |
| Money Orders                            | 0       | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -44                     | -43      | -1      |
| Stamped Envelopes                       | 0       | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -1                      | -1       | 0       |
| Special Handling                        | -7      | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -8                      | -7       | -1      |
| Post Office Box                         | 0       | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -33                     | -33      | 0       |
| Other                                   | -384    | 0    | -2     | 0    | 0      | 0    | 0    | 0       | 0    | -28     | -1,168                  | -1,168   | 0       |
| Total Spc Svcs                          | -990    | 0    | -2     | 0    | 0      | 0    | 0    | 0       | 0    | -28     | -2,338                  | -2,335   | -3      |
| Volume Variable                         | -41,633 | 0    | -1,372 | 0    | -7,815 | 0    | 0    | -12,193 | 0    | -33,401 | -423,228                | -423,237 | 9       |
| Other                                   | -8,243  | 0    | 0      | 0    | 0      | 0    | 0    | -2,089  | 0    | -3,761  | -60,297                 | -60,289  | -8      |
| Total Costs                             | -49,876 | 0    | -1,372 | 0    | -7,815 | 0    | 0    | -14,282 | 0    | -37,162 | -473,525                | -473,526 | 1       |

| Test Year 2001 After Rates             | (1)    | (2) | (3)  | (4)  | (5)     | (6)     | (7)     | (8)  | (9)    | (10)    | (11) | (12)     | (13) | (14) |
|--|--------|-----|------|------|---------|---------|---------|------|--------|---------|------|----------|------|------|
| 1/ Amount distrib=>                    | -8,485 | 0   | 0    | 0    | -34,445 | -37,974 | -17,167 | -224 | -5,181 | -40,186 | 0    | -218,993 | 0    | -364 |
| 2/ Distrib Key=>                       | 35     | 904 | 1439 | 1440 | 1441    | 1442    | 1443    | 1444 | 1445   | 1446    | 1447 | 1448     | 1449 | 1450 |
| First-Class Mail:                      |        |     |      |      |         |         |         |      |        |         |      |          |      |      |
| Single-Piece Letters                   | -2,835 | 0   | 0    | 0    | -13,740 | -14,564 | -8,467  | -102 | -639   | -27,364 | 0    | -59,509  | 0    | -2   |
| Presort Letters                        | -837   | 0   | 0    | 0    | -9,216  | -5,145  | -201    | -1   | -62    | -8,206  | 0    | -8,479   | 0    | 0    |
| Single Piece Cards                     | -102   | 0   | 0    | 0    | -383    | -495    | -240    | -3   | 0      | -857    | 0    | -44      | 0    | 0    |
| Presort Pvt P Cs                       | -24    | 0   | 0    | 0    | -141    | -168    | 0       | 0    | 0      | -39     | 0    | 0        | 0    | 0    |
| Total First                            | -3,798 | 0   | 0    | 0    | -23,480 | -20,372 | -8,908  | -106 | -701   | -34,406 | 0    | -68,032  | 0    | -2   |
| Priority Mail                          | -407   | 0   | 0    | 0    | 0       | -2,029  | -8      | -1   | -274   | -42     | 0    | -6,557   | 0    | -2   |
| Express Mail                           | -61    | 0   | 0    | 0    | 0       | -306    | 0       | 0    | 0      | 0       | 0    | -220     | 0    | 0    |
| Mailgrams                              | 0      | 0   | 0    | 0    | 0       | 0       | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Periodicals:                           |        |     |      |      |         |         |         |      |        |         |      |          |      |      |
| In-County                              | -7     | 0   | 0    | 0    | 0       | -76     | 0       | 0    | 0      | 0       | 0    | -949     | 0    | 0    |
| Outside County:                        |        |     |      |      |         |         |         |      |        |         |      |          |      |      |
| Regular                                | -341   | 0   | 0    | 0    | -27     | -2,038  | -10     | -2   | -309   | 0       | 0    | -30,200  | 0    | -12  |
| Nonprofit                              | -54    | 0   | 0    | 0    | -19     | -343    | 0       | -1   | -35    | -30     | 0    | -4,265   | 0    | -3   |
| Classroom                              | -3     | 0   | 0    | 0    | 0       | -18     | 0       | 0    | -3     | 0       | 0    | -243     | 0    | 0    |
| Total Second                           | -404   | 0   | 0    | 0    | -46     | -2,475  | -10     | -3   | -347   | -30     | 0    | -35,558  | 0    | -15  |
| Standard Mail (A):                     |        |     |      |      |         |         |         |      |        |         |      |          |      |      |
| Single Piece Rate                      | 0      | 0   | 0    | 0    | 0       | 0       | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Commercial Standard                    |        |     |      |      |         |         |         |      |        |         |      |          |      |      |
| Enhanced Carr Rte                      | -163   | 0   | 0    | 0    | -587    | -1,191  | 0       | 0    | -250   | -314    | 0    | -6,994   | 0    | -8   |
| Regular                                | -1,381 | 0   | 0    | 0    | -4,931  | -7,482  | -96     | -8   | -1,479 | -2,874  | 0    | -66,987  | 0    | -152 |
| Total Commercial                       | -1,543 | 0   | 0    | 0    | -5,518  | -8,673  | -96     | -8   | -1,729 | -3,188  | 0    | -73,980  | 0    | -160 |
| Aggregate Nonprofit:                   |        |     |      |      |         |         |         |      |        |         |      |          |      |      |
| Nonprofit Enh Carr Rte                 | -28    | 0   | 0    | 0    | -196    | -146    | -8      | 0    | -18    | -232    | 0    | -981     | 0    | -3   |
| Nonprofit                              | -258   | 0   | 0    | 0    | -1,457  | -1,319  | 0       | -1   | -190   | -1,002  | 0    | -8,256   | 0    | -17  |
| Total Aggreg Nonprofit                 | -286   | 0   | 0    | 0    | -1,654  | -1,464  | -8      | -1   | -208   | -1,234  | 0    | -9,236   | 0    | -20  |
| Total Standard (A)                     | -1,829 | 0   | 0    | 0    | -7,171  | -10,137 | -104    | -9   | -1,938 | -4,422  | 0    | -83,217  | 0    | -180 |
| Standard Mail (B)                      |        |     |      |      |         |         |         |      |        |         |      |          |      |      |
| Parcels Zone Rate                      | -171   | 0   | 0    | 0    | 0       | -697    | 0       | -2   | -77    | 0       | 0    | -254     | 0    | -69  |
| Bound Pmt Matter                       | -80    | 0   | 0    | 0    | 0       | -342    | 0       | 0    | -73    | 0       | 0    | -1,275   | 0    | -32  |
| Special Standard                       | -52    | 0   | 0    | 0    | -6      | -171    | 0       | 0    | -31    | 0       | 0    | -414     | 0    | -26  |
| Library Rate                           | -7     | 0   | 0    | 0    | 0       | -38     | 0       | 0    | -7     | 0       | 0    | -136     | 0    | -3   |
| Total Standard (B)                     | -309   | 0   | 0    | 0    | -6      | -1,247  | 0       | -2   | -188   | 0       | 0    | -2,079   | 0    | -129 |
| U S Postal Service                     | -71    | 0   | 0    | 0    | -37     | -447    | -37     | 0    | -27    | -61     | 0    | -690     | 0    | -8   |
| Free Mail-Blind & Hndc<br>& Servicemen | -9     | 0   | 0    | 0    | 0       | -42     | -10     | 0    | -24    | 0       | 0    | -47      | 0    | -1   |
| International Mail                     | -153   | 0   | 0    | 0    | -234    | -231    | -75     | -2   | -159   | -1,364  | 0    | -1,426   | 0    | -18  |
| Special Services:                      |        |     |      |      |         |         |         |      |        |         |      |          |      |      |
| Registry                               | -18    | 0   | 0    | 0    | 0       | -49     | 0       | 0    | 0      | 0       | 0    | -21      | 0    | 0    |
| Certified                              | -19    | 0   | 0    | 0    | 0       | -323    | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Insurance                              | -1     | 0   | 0    | 0    | 0       | -20     | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| COD                                    | 0      | 0   | 0    | 0    | 0       | -5      | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Special Delivery                       | 0      | 0   | 0    | 0    | 0       | 0       | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Money Orders                           | -2     | 0   | 0    | 0    | 0       | -41     | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Stamped Envelopes                      | 0      | 0   | 0    | 0    | 0       | -1      | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Special Handling                       | 0      | 0   | 0    | 0    | 0       | 0       | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Post Office Box                        | -2     | 0   | 0    | 0    | 0       | -31     | 0       | 0    | 0      | 0       | 0    | 0        | 0    | 0    |
| Other                                  | -27    | 0   | 0    | 0    | -16     | -218    | -170    | 0    | 0      | 0       | 0    | -336     | 0    | 0    |
| Total Svc Svcs                         | -68    | 0   | 0    | 0    | -16     | -688    | -170    | 0    | 0      | 0       | 0    | -367     | 0    | -1   |
| Volume Variable                        | -7,110 | 0   | 0    | 0    | -30,991 | -37,974 | -9,323  | -122 | -3,858 | -40,385 | 0    | -196,281 | 0    | -357 |
| Other                                  | -1,376 | 0   | 0    | 0    | -3,454  | 0       | -7,843  | -102 | -1,523 | 199     | 0    | -22,712  | 0    | -7   |
| Total Costs                            | -8,485 | 0   | 0    | 0    | -34,445 | -37,974 | -17,167 | -224 | -5,181 | -40,186 | 0    | -218,993 | 0    | -364 |

1/ App. A, pp.24-25, col (12) by Dist. Key  
2/ Appendix A, pp.24-25, col (2)

3/ Sum of cols (1) - (24)  
4/ USPS-T-14, WP-1, Table A, Table 6, pp. 233-234  
5/ Col (26)-Col (25)

| Test Year 2001 After Rates             | (15)    | (16) | (17)   | (18) | (19)   | (20) | (21) | (22)    | (23) | (24)    | (25) 3/<br>Comp 35 Red. | (26) 4/  | (27) 5/ |
|--|---------|------|--------|------|--------|------|------|---------|------|---------|-------------------------|----------|---------|
| 1/ Amount distrib=>                    | -49,876 | 0    | -1,372 | 0    | -7,815 | 0    | 0    | -14,282 | 0    | -37,182 | -473,525                |          |         |
| 2/ Distrib Key=>                       | 1451    | 1452 | 1453   | 1454 | 1418   | 1419 | 1420 | 142     | 253  | 1508    |                         |          |         |
| First-Class Mail:                      |         |      |        |      |        |      |      |         |      |         |                         |          |         |
| Single-Piece Letters                   | -17,525 | 0    | -55    | 0    | 0      | 0    | 0    | -2,942  | 0    | -16,025 | -163,769                | -163,837 | 68      |
| Presort Letters                        | -5,020  | 0    | -16    | 0    | 0      | 0    | 0    | -3,032  | 0    | -8,703  | -44,919                 | -44,860  | -59     |
| Single Piece Cards                     | -671    | 0    | 0      | 0    | 0      | 0    | 0    | -49     | 0    | -400    | -3,244                  | -3,247   | 3       |
| Presort Pmt P Cs                       | -168    | 0    | 0      | 0    | 0      | 0    | 0    | -51     | 0    | -165    | -745                    | -744     | -1      |
| Total First                            | -23,373 | 0    | -71    | 0    | 0      | 0    | 0    | -8,075  | 0    | -25,292 | -212,678                | -212,688 | 10      |
| Priority Mail                          | -2,084  | 0    | -57    | 0    | 0      | 0    | 0    | -4,679  | 0    | -8      | -16,149                 | -16,154  | 5       |
| Express Mail                           | -358    | 0    | -1     | 0    | 0      | 0    | 0    | -344    | 0    | 0       | -1,290                  | -1,291   | 1       |
| Mailgrams                              | -4      | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -4                      | -3       | -1      |
| Periodicals:                           |         |      |        |      |        |      |      |         |      |         |                         |          |         |
| In-County                              | -45     | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -1,077                  | -1,077   | 0       |
| Outside County:                        |         |      |        |      |        |      |      |         |      |         |                         |          |         |
| Regular                                | -1,974  | 0    | -18    | 0    | 0      | 0    | 0    | -223    | 0    | -86     | -35,240                 | -35,240  | 0       |
| Nonprofit                              | -306    | 0    | -9     | 0    | 0      | 0    | 0    | -45     | 0    | -16     | -5,125                  | -5,125   | 0       |
| Classroom                              | -15     | 0    | 0      | 0    | 0      | 0    | 0    | -2      | 0    | -3      | -286                    | -287     | 1       |
| Total Second                           | -2,340  | 0    | -27    | 0    | 0      | 0    | 0    | -270    | 0    | -105    | -41,728                 | -41,729  | 1       |
| Standard Mail (A):                     |         |      |        |      |        |      |      |         |      |         |                         |          |         |
| Single Piece Rate                      | 0       | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | 0                       | 0        | 0       |
| Commercial Standard                    |         |      |        |      |        |      |      |         |      |         |                         |          |         |
| Enhanced Carr Rte                      | -879    | 0    | -19    | 0    | 0      | 0    | 0    | -4      | 0    | -863    | -11,172                 | -11,173  | 1       |
| Regular                                | -7,872  | 0    | -478   | 0    | 0      | 0    | 0    | -223    | 0    | -5,276  | -99,238                 | -99,237  | -1      |
| Total Commercial                       | -8,851  | 0    | -497   | 0    | 0      | 0    | 0    | -227    | 0    | -6,940  | -110,410                | -110,410 | 0       |
| Aggregate Nonprofit:                   |         |      |        |      |        |      |      |         |      |         |                         |          |         |
| Nonprofit Enh Carr Rt                  | -152    | 0    | -9     | 0    | 0      | 0    | 0    | 0       | 0    | -192    | -1,965                  | -1,966   | 1       |
| Nonprofit                              | -1,552  | 0    | -27    | 0    | 0      | 0    | 0    | -85     | 0    | -1,427  | -15,571                 | -15,569  | -2      |
| Total Aggreg Nonprofit                 | -1,704  | 0    | -36    | 0    | 0      | 0    | 0    | -85     | 0    | -1,619  | -17,536                 | -17,535  | -1      |
| Total Standard (A)                     | -10,555 | 0    | -533   | 0    | 0      | 0    | 0    | -292    | 0    | -7,559  | -127,946                | -127,945 | -1      |
| Standard Mail (B)                      |         |      |        |      |        |      |      |         |      |         |                         |          |         |
| Parcels Zone Rate                      | -400    | 0    | -251   | 0    | -7,815 | 0    | 0    | -139    | 0    | -8      | -8,879                  | -8,880   | 1       |
| Bound Pmt Matter                       | -209    | 0    | -185   | 0    | 0      | 0    | 0    | -23     | 0    | -1      | -2,220                  | -2,220   | 0       |
| Special Standard                       | -115    | 0    | -142   | 0    | 0      | 0    | 0    | -10     | 0    | -8      | -974                    | -974     | 0       |
| Library Rate                           | -26     | 0    | -16    | 0    | 0      | 0    | 0    | -3      | 0    | 0       | -235                    | -236     | 1       |
| Total Standard (B)                     | -750    | 0    | -594   | 0    | -7,815 | 0    | 0    | -175    | 0    | -14     | -13,308                 | -13,310  | 2       |
| U S Postal Service                     | -331    | 0    | -25    | 0    | 0      | 0    | 0    | -15     | 0    | -61     | -1,810                  | -1,811   | 1       |
| Free Mail-Blind & Hndc<br>& Servicemen | -41     | 0    | -7     | 0    | 0      | 0    | 0    | -1      | 0    | 0       | -183                    | -183     | 0       |
| International Mail                     | -685    | 0    | -56    | 0    | 0      | 0    | 0    | -276    | 0    | -320    | -4,996                  | -4,997   | 1       |
| Special Services:                      |         |      |        |      |        |      |      |         |      |         |                         |          |         |
| Registry                               | -327    | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -415                    | -413     | -2      |
| Certified                              | -237    | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -579                    | -579     | 0       |
| Insurance                              | -8      | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -28                     | -29      | 1       |
| COD                                    | -9      | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -14                     | -14      | 0       |
| Special Delivery                       | 0       | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | 0                       | 0        | 0       |
| Money Orders                           | 0       | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -43                     | -43      | 0       |
| Stamped Envelopes                      | 0       | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -1                      | -1       | 0       |
| Special Handling                       | -7      | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -8                      | -7       | -1      |
| Post Office Box                        | 0       | 0    | 0      | 0    | 0      | 0    | 0    | 0       | 0    | 0       | -33                     | -33      | 0       |
| Other                                  | -391    | 0    | -2     | 0    | 0      | 0    | 0    | 0       | 0    | -29     | -1,188                  | -1,189   | 1       |
| Total Spc Svcs                         | -979    | 0    | -2     | 0    | 0      | 0    | 0    | 0       | 0    | -29     | -2,309                  | -2,308   | -1      |
| Volume Variable                        | -41,499 | 0    | -1,372 | 0    | -7,815 | 0    | 0    | -12,127 | 0    | -33,397 | -422,402                | -422,418 | 17      |
| Other                                  | -8,376  | 0    | 0      | 0    | 0      | 0    | 0    | -2,155  | 0    | -3,774  | -51,123                 | -51,107  | -16     |
| Total Costs                            | -49,876 | 0    | -1,372 | 0    | -7,815 | 0    | 0    | -14,282 | 0    | -37,182 | -473,525                | -473,526 | 1       |

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Response of United States Postal Service Witness Kashani  
To  
Presiding Officer's Information Request No. 10

POIR 10-3

3. Witness Kashani's Appendix A at page 23, column 27 and page 31, column 27 shows the difference between the calculated cost reductions for component 35 in the Excel spreadsheets and what is shown in the cost roll-forward Workpapers. At page 3 of Appendix A he notes that the differences are minor and are the result of differences in the rounding process between Excel and the roll-forward model. However, for FY 2000 and the test year the differences are too large to be attributed just to rounding differences. These differences are most pronounced in First-Class Single Piece and Presort, Priority Mail, Periodicals Regular Rate, Standard A Commercial, and Standard B Library Rate. The differences for these categories of mail are substantially different in FY 2000 and the test year than they are in FY 1999. The table below shows the differences between the Excel spreadsheet calculated cost reductions and the roll-forward model calculated reductions for the aforementioned categories of mail.

**Response**

See my response to Presiding Officer's Information Request No. 10,  
question 2.

**Response of United States Postal Service Witness Kashani  
To  
Presiding Officer's Information Request No. 10**

**POIR 10-4**

- 4. Please confirm that in the FY 1999 roll-forward VBL2.dat file for the roll-forward for the Standard A Single Piece and International Mail volume adjustment, fy99rcc, at line 00017700 the component receiving a mail volume effect should be component 131 instead of component 331.**

**Response**

**Confirmed.**

Response of United States Postal Service Witness Kashani  
To  
Presiding Officer's Information Request No. 10

POIR 10-5

5. In the roll-forward for the Standard A Single Piece and International Mail volume adjustment, fy99rcc, the VBL2.DAT file does not include component 41 in the list of independent components for the mail volume effect of component 678. In the roll-forward for FY 1999 (fy99rcr), FY 2000 (fy00rcr), and the Test Year (fy01rca & fy01rcb) component 41 is included in the list of independent components for the mail volume effect of component 678. Please explain why component 41 was excluded from the list of independent components affecting component 678 in VBL2.DAT of fy99rcc.

**Response**

Component 41 was erroneously left out of the list of independent components for the mail volume effect of component 678 in VBL2 of fy99rcc.

**Response of United States Postal Service Witness Kashani  
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Presiding Officer's Information Request No. 10**

**POIR 10-6**

6. In the roll-forward for the Standard A Single Piece and International Mail volume adjustment, fy99rcc, the VBL2.DAT file shows component 1453 receiving a mail volume adjustment twice at lines 00070024 and 00079125. Please confirm that this component should only be included once in the VBL2.DAT file.

**Response**

**Confirmed.**

## DECLARATION

I, Cameron Kashani, declare under penalty of perjury that the foregoing answers are true and correct, to the best of my knowledge, information, and belief.

Cameron Kashani

Dated: 5-5-00

## CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.

A handwritten signature in black ink, appearing to read "Susan M. Duchek", is written over a horizontal line.

Susan M. Duchek

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May 5, 2000